

Service Innovation and Innovation Policy

Ian Miles

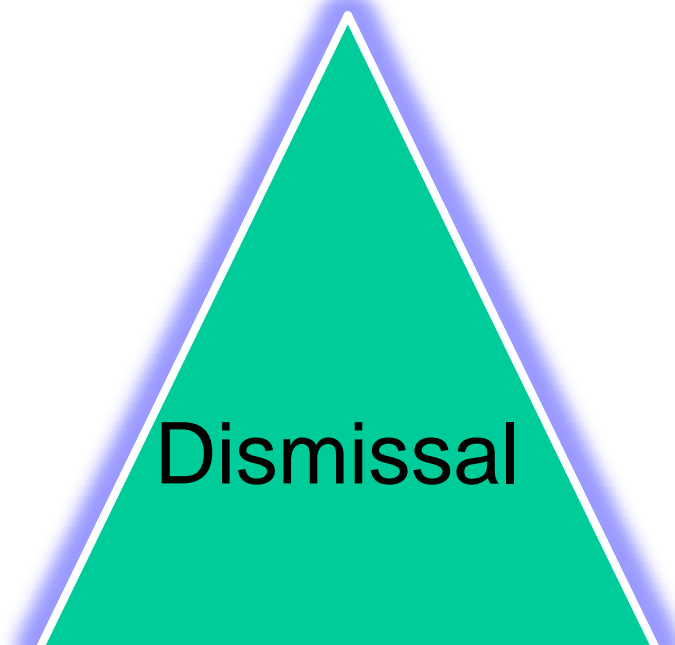
Laboratory for Research on the Economics of
Innovation, HSE, Moscow

And Manchester Institute of Innovation Research, MBS,
Manchester

Outline

- + Perspectives on Services and Service Innovation
- + Arguments for service innovation policy
- + Service innovation policy in the twenty-first century

Traditional view of service innovation



Increasingly hard to sustain this view as technology-based services become important to innovation in all sectors

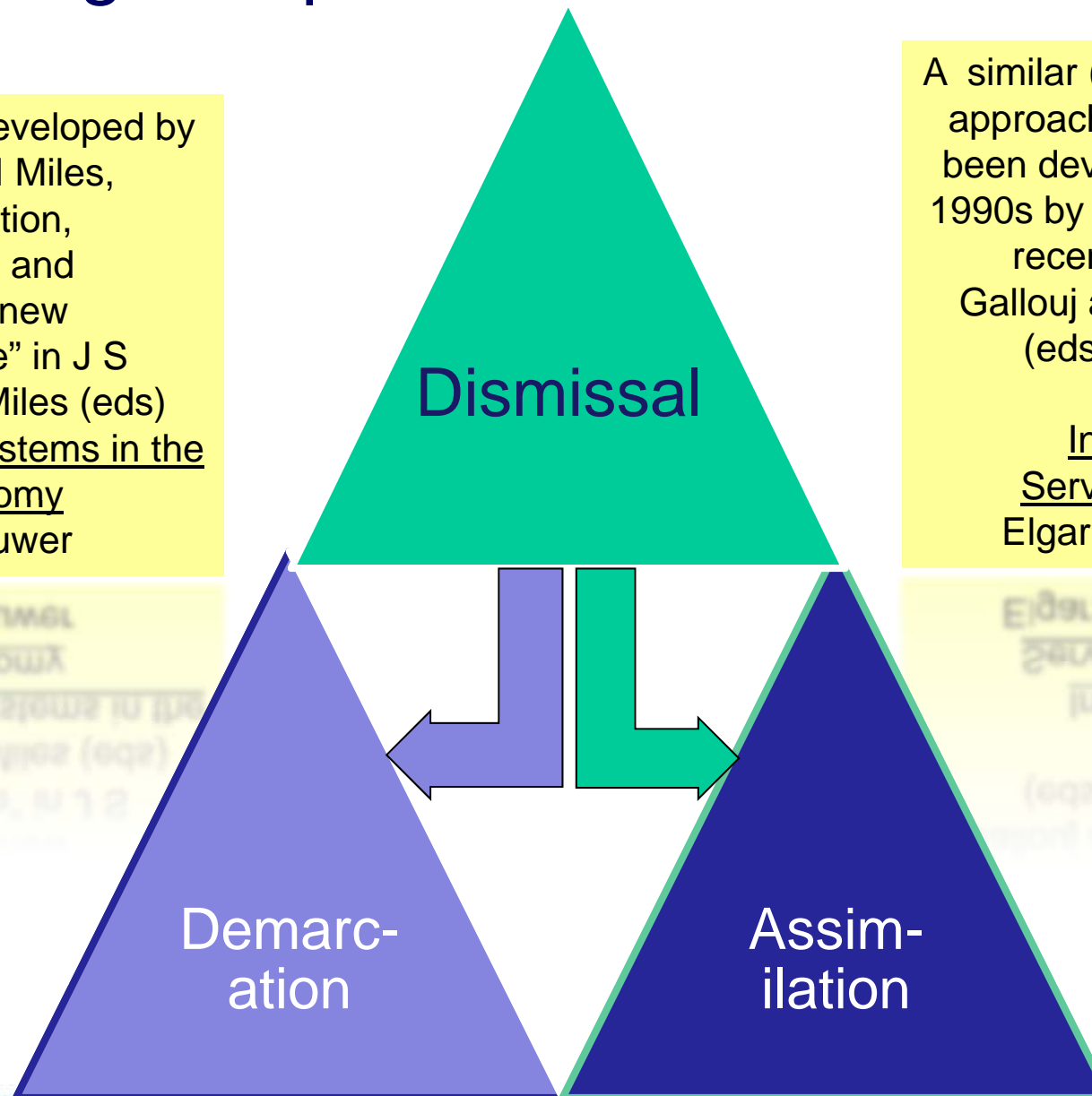
(with very few exceptions)
Service industries play little role in (technological) innovation
and can thus be ignored by innovation policy

and as many more traditional service sectors displayed considerable technology adoption and innovation

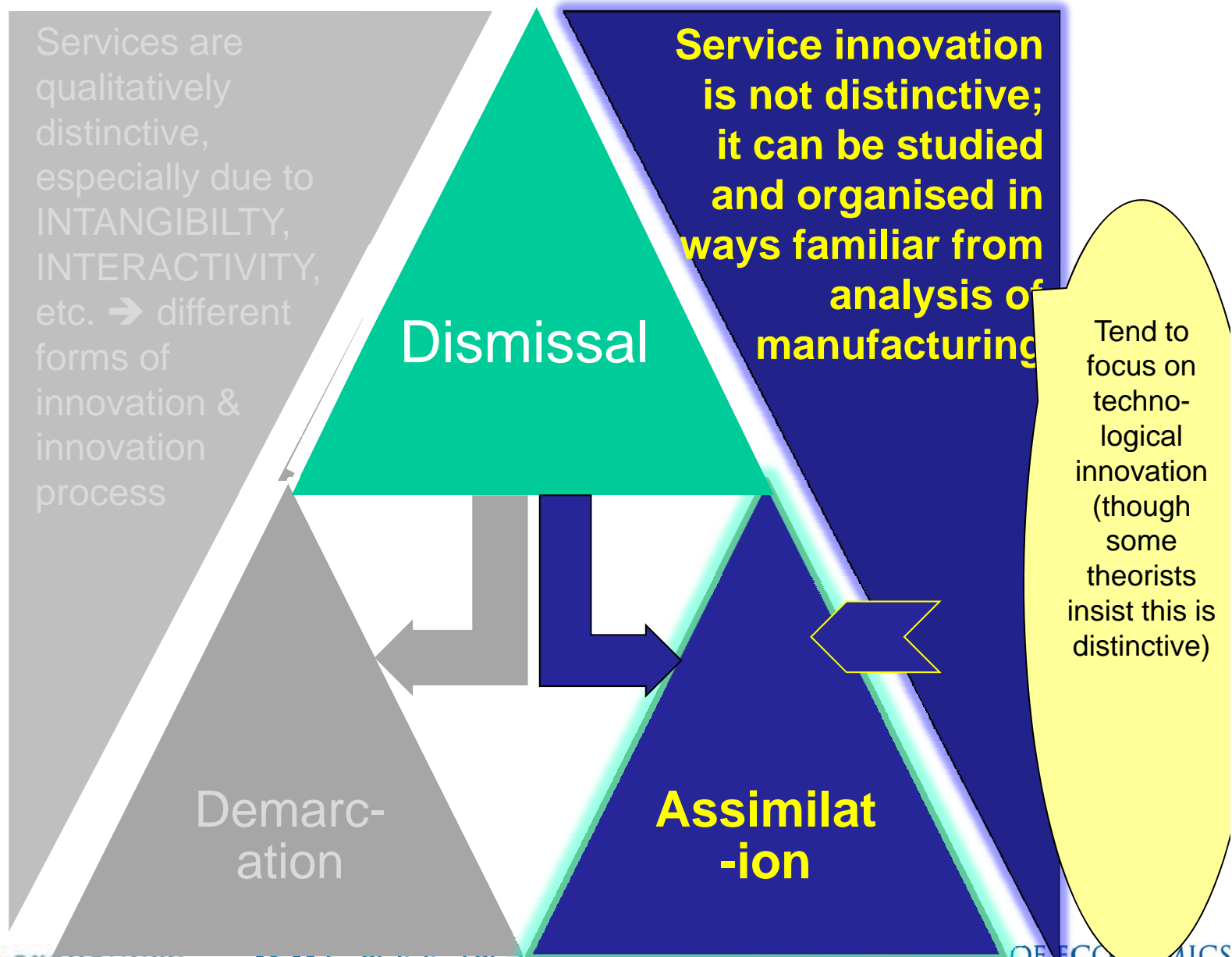
Evolving Perspectives on service innovation

Framework developed by R Coombs & I Miles, 2000, "Innovation, Measurement and Services: the new problematique" in J S Metcalfe & I Miles (eds) Innovation Systems in the Service Economy Dordrecht: Kluwer

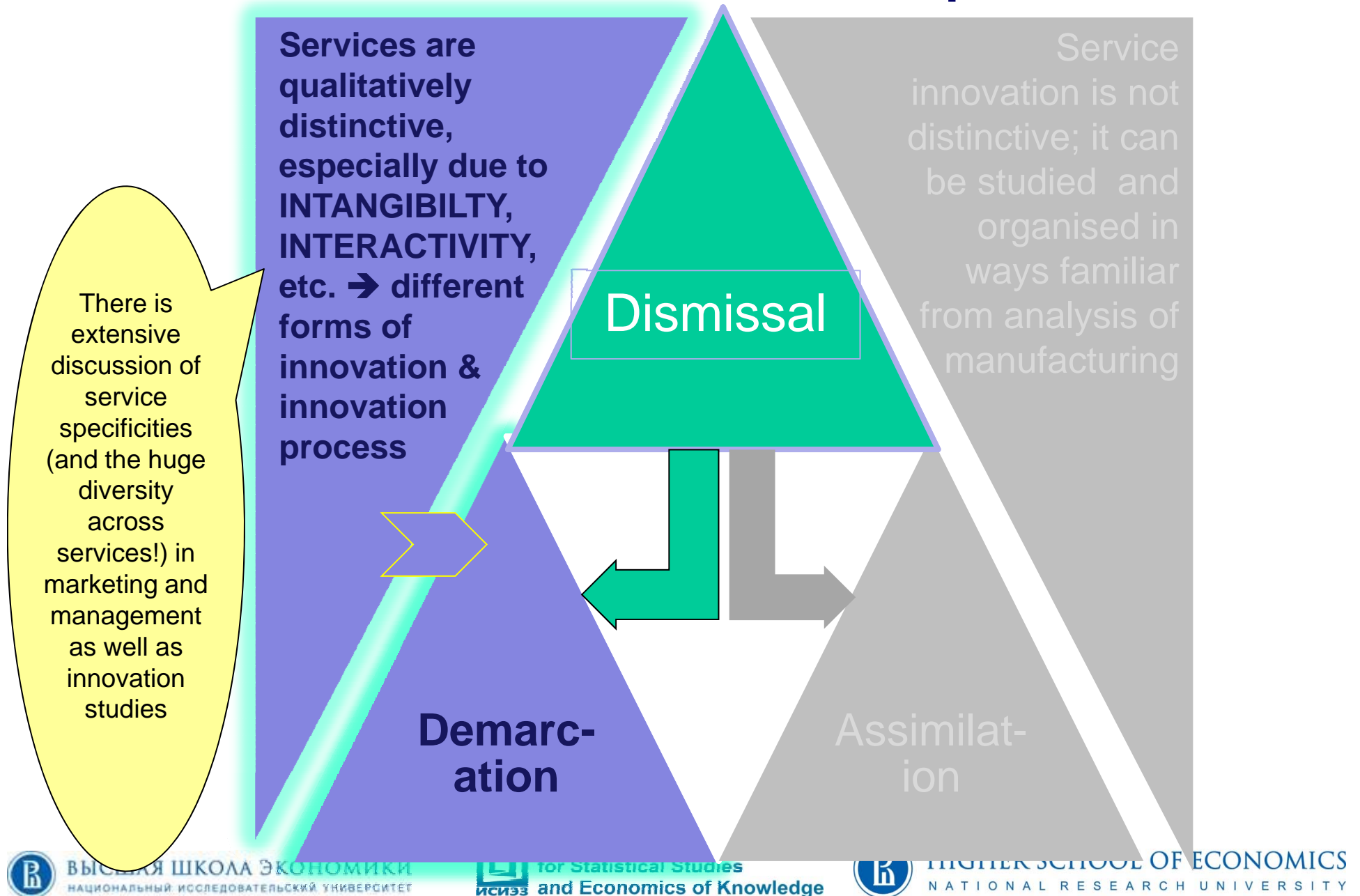
A similar (not identical) approach had already been developed in the 1990s by Gallouj – see recent work like F. Gallouj and F. Djellal (eds) (2010). The Handbook of Innovation and Services, Edward Elgar: Cheltenham



Assimilation Perspective



Demarcation Perspective



A Synthesis?

Exploration of Service Innovation has identified aspects of innovation that are generically important

Innovation analysis – and measurement and policy – needs to account for all of these aspects (or if not, to explain why some sorts of innovation are privileged)

All sectors have diverse features, and many “service” elements

Services become more technology-intensive and “industrialised”

“Servitisation” of manufacturing

(Knowledge intensive) service activities

Dis-
missal

Synthesis

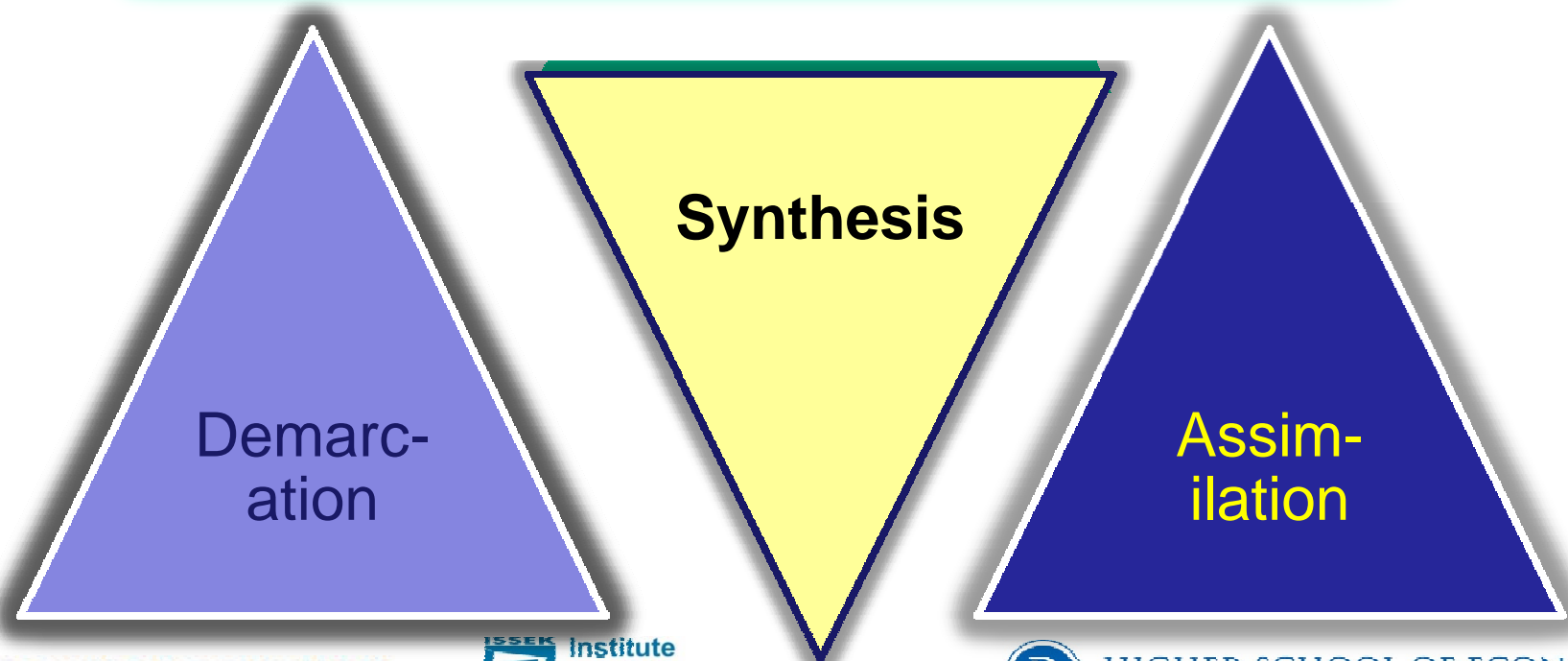
Demarc-
ation

Assim-
ilation

Perspectives on service innovation policies

Inspired by P den Hertog et al (2006)
**Research and Development Needs of Business
Related Service Firms (RENESER Project)**
Delft: Dialogic innovatie & interactie

Contrasted the three perspectives in terms of R&D,
wider innovation, and non-innovation policies



Service innovation policies - Assimilation



**Assim-
ilation**

Service innovation is essentially like manufacturing innovation – but has been neglected in policies and innovation infrastructure. Thus there may well be elements of system failure to address, before “sector-neutral policies” are genuinely so. **Access** is the issue.

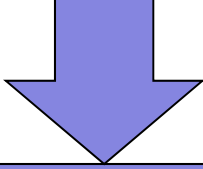
- Include service firms in R&D and innovation surveys and support programmes – may require some new formulation and networking
- Develop infrastructure and innovation systems to support service industries
- Support services (esp SMEs) in innovation management and entrepreneurship, develop relevant training, etc.

Service innovation policies - Demarcation



Demar-cation

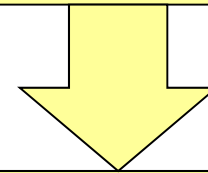
Service innovation also has forms and methods very different from manufacturing innovation – overlooked in standard innovation indicators, instruments and tools. Need to address specific features of innovation (intangible, customer-interface and interaction, and experience/content issues) and its management.

- 
- Specific R&D and engineering programmes for service firms & public sector. Awareness raising
 - Adapt R&D definitions as applied in practice.
 - Service innovation programmes and centres, with more emphasis on user-driven innovation, etc.
 - New tools, techniques, communities of practice to be supported, beyond R&D. Best practice and role models.
 - IP and Knowledge Management training and strategising.

Service innovation policies - **Synthesis**

Synth- esis

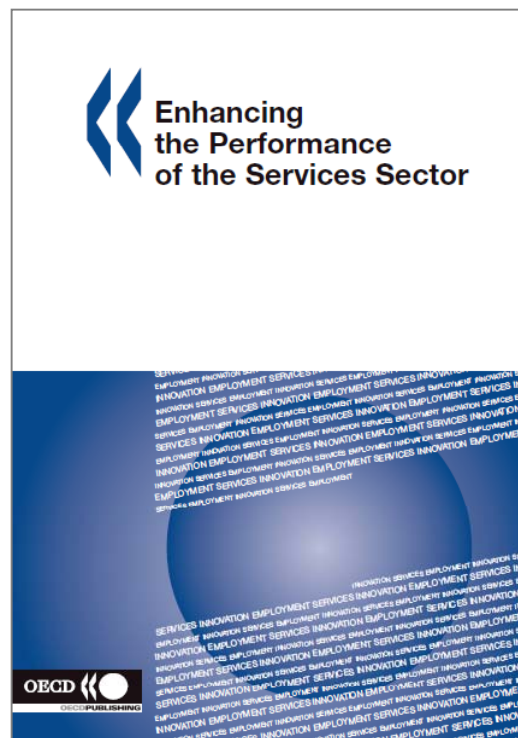
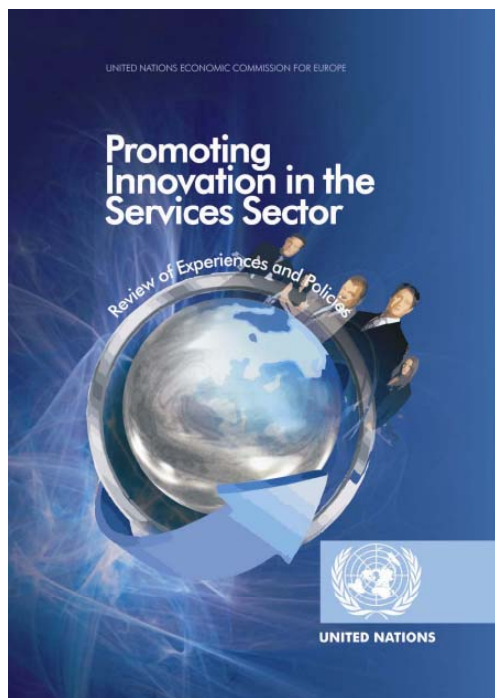
All sectors liable to display multiple forms of innovation, combining technological, organisational, and business model innovation. Service activities as elements in and beneficiaries of innovation systems. Services as part of service systems, including those constructed to confront grand challenges



- Integrate nontechnological and organisational issues into R&D programmes.
- Support innovation in service activities
- Support KIBS in innovation systems and clusters
- User-driven, open and interprofessional innovation (inc “living labs” and demonstrators)
- Regulations, standards, procurement, legal and financial support (including accounting for intangibles).

Overviews of policy rationale, approaches...

■ SIID, and more recently IPPS



Most countries when active do not conform to ideal types

- ✚ Several countries (UK, Eire, Netherlands) launch studies; sometimes specific sectors are addressed (creative industries, health, etc.)
- ✚ R&D policy for services and related initiatives, including “service engineering”



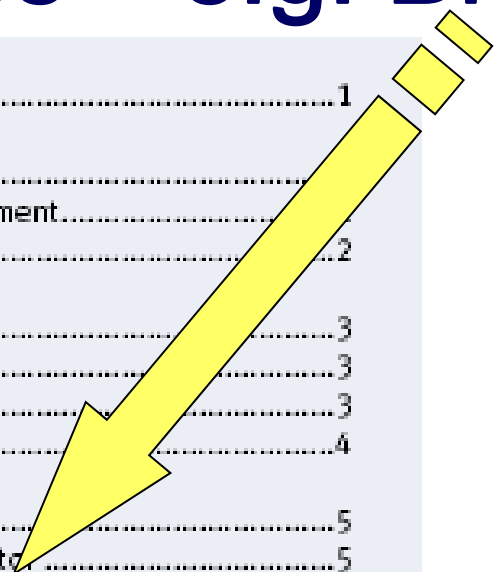
The screenshot shows the NSF website header with the NSF logo and the tagline "WHERE DISCOVERIES BEGIN". A search bar is visible with "NSF Web Site" selected. Below the search bar, there is a "Funding" section with a thumbnail image of a globe and numbers. The main content area features a link for "Civil, Mechanical and Manufacturing Innovation" and a prominent announcement for "Exploratory Research on Engineering the Service Sector (ESS)". A "CONTACTS" link is located at the bottom of the announcement.



The cover of the "Innovation in Services" report features the DLR logo (Deutsches Zentrum für Luft- und Raumfahrt) and the logo of the Bundesministerium für Bildung und Forschung. The title "Innovation in Services" is prominently displayed, followed by the subtitle "Impact Report on a Development Initiative". The cover art includes a globe and images of people working together.

R&D Policy Initiatives – e.g. BMBF

Foreword	1
Current Status of the Services Sector and Service Research	
Services: The leading sector for innovation, work and employment.....	
Research on Services in Germany.....	2
The Initiative on Services for the 21st Century	3
Objectives.....	3
From "Service 2000plus" to "Innovation in Services"	3
Outline of the support programme.....	4
Innovation in Services – Programme Impact	5
New management procedures and methods in the service sector	5
<i>Boost for services' development – A spur to self-starting R&D – Initiatives by service businesses encouraged – Impact on training, qualification levels and skills</i>	
New Approaches in Service Growth Clusters	7
<i>Public services – Healthcare services – Facility management – Financial services – Craft trades – Summary</i>	
Networking with other research fields and economic sectors	9
<i>Networks within the BMBF and with other ministries – Networks with research initiative in the federal states – Networks with other economic sectors – Networks on international level</i>	
Transfer strategies	10
<i>Public awareness – Transfer and exploitation – Sustained impact and continuity – Regional aspects</i>	
Innovation in Services: A Successful Approach.....	12



Finland - TEKES

Launched 2006; euro100m over 5y;
TEKES pays 50%

Serve's strategic focus areas are

- » Scalable and internationally competitive service concepts
- » Competitive service business models and management of service business
- » Growth and internationalisation of service companies
- » Customer's role in service business
- » Competitive service market and innovative service culture.

The company participants develop novel service concepts in the following industry areas

- » *Knowledge intensive business services (KIBS)*
- » *Industrial services*
- » *Financial and insurance services*
- » *Trade*
- » *Real estate services*
- » *Logistical services.*

Mainly B2B



Internationally competitive business from service innovations

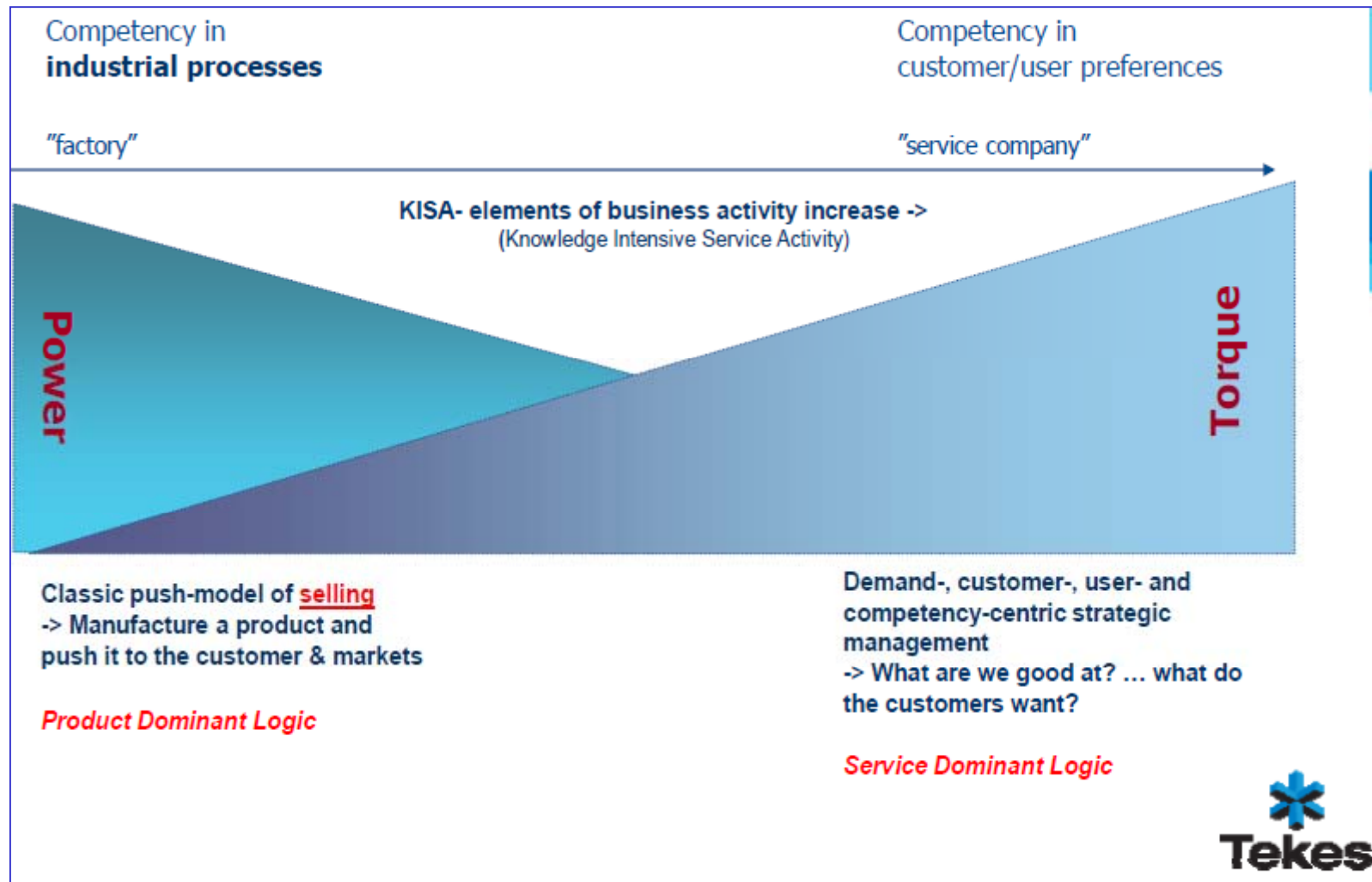
Serve – Innovative Services Programme

2006–2010



IPPS funded from this to explore policies

Shifting focus?



“Servitised” IT firms seek to set agenda

Influencing policymakers,

educators and research funders:

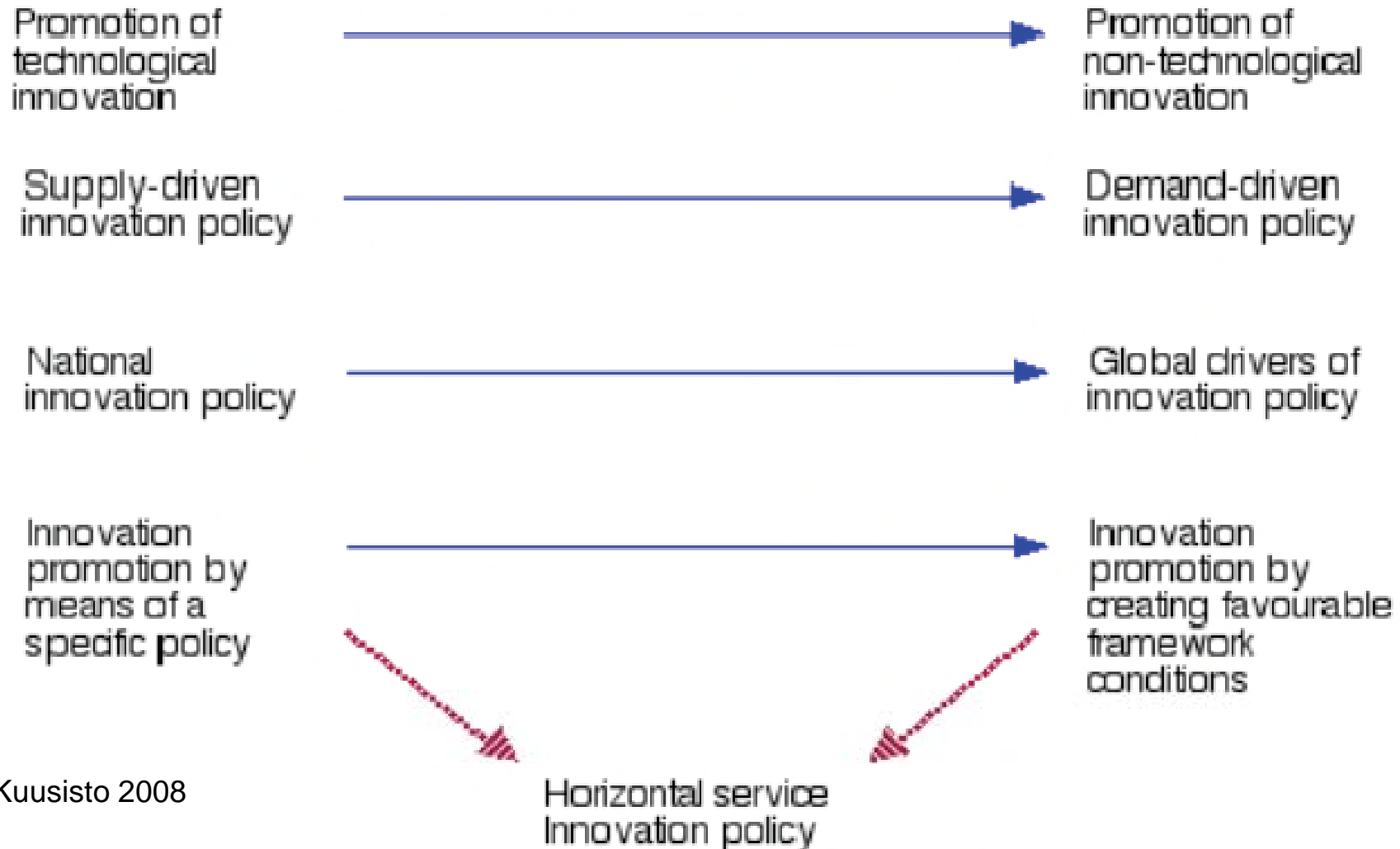
- 1) Need for better skills & analysis to meet challenges of service economy and innovation;
- 2) Offering “solutions” to problems of service competitiveness & public service productivity issues.

At: <http://forums.thesrii.org/srii> & <http://www-304.ibm.com/jct01005c/university/scholars/skills/ssme/index.html>

Institute
Statistical Studies
Economics of Knowledge

HIGHER SCHOOL OF ECONOMICS
NATIONAL RESEARCH UNIVERSITY

Changing Innovation Policy?



Kuusisto 2008

End of Presentation