

Curriculum Vitae

Kosmas G. Marinakis, Ph.D.

Personal Data

Place of birth: Athens, Greece
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Current Employment

Assistant Professor of Economics (tenure track), joint appointment at the *International College of Economics and Finance* and the *Faculty of Economics, Higher School of Economics, National Research University, Russia*, since August 2012.

Education

Ph.D., Economics, *North Carolina State University, USA*, 2008.
Masters, Economics (Minor in Statistics), *North Carolina State University, USA*, 2004.
BA, Economics (Minor in Applied Economics), *Athens University of Economics and Business, Greece*, 2002.

Areas of Interest

Microeconomics, Contract Theory, Incentive Theory, Industrial Organization, Experimental Economics.

Previous Employment

Research Scientist, University of Cyprus, 2011 – 12.
MBA Academic Director & Lecturer, Cyprus Institute of Marketing, 2011 – 12.
Economics Scientist (Compulsory Military Service Term), National Defense Ministry of Greece 2009 – 10.
Visiting Assistant Professor of Economics, Wake Forest University, 2008 – 09.
Adjunct Professor of Economics, North Carolina State University, 2008.
Lecturer of Economics, North Carolina State University, 2004 – 08.
Teaching Assistant, North Carolina State University, 2003 – 04.
Marketing Division, Trailer O.P., Mastermind S.A & Streamline Ltd., Athens, Greece, 1996 – 2002.

Honors and Awards

Honorable Discharge at the rank of *Sergeant* by the Greek Army, 2010.

Teaching Representative for the Economics Department, Wake Forest University, 2009.

Outstanding Teaching Award, North Carolina State University, 2005.

Scholarship by North Carolina State University, 2002 - 08.

Scholarship by the National Scholarships Institute of Greece (IKY), 2002 – 05.

Refereed Publications

"Are Tournaments Optimal over Piece Rates under Limited Liability for the Principal?", with Theofanis Tsoulouhas, *International Journal of Industrial Organization* 31(3) (2013), 223-237.

"A Comparison of Cardinal Tournaments and Piece Rate Contracts with Liquidity Constrained Agents", with Theofanis Tsoulouhas. *Journal of Economics* 105(2) (2012), 161-190.

"Tournaments with Ex Post Heterogeneous Agents", with Theofanis Tsoulouhas. *Economics Bulletin*, Vol. 4 no. 41 pp. 1-9 (2007).

Papers Under Review

 (Available online: www.kmarinakis.org)

"Incentives under Peer Effects: A Field Experiment" *Journal of Economic Education* (Taylor & Francis Publication).

Working Papers

"Cardinal versus Ordinal Tournaments" (Completed).

"A study on Markets of Exclusion" (with Maria Martin Rodriguez, temporary title, work in progress).

"Mergers and Excess Market Power in Regulated Vertically Differentiated Industries" (temporary title, work in progress).

"Schooling and the Business Cycle" with Andri Chassamboulli (temporary title, work in progress).

"An Experimental Study on Risk Aversion" (temporary title, work in progress).

"Commission Caps in Relative and Absolute Performance Evaluation " (temporary title, work in progress).

Research Presentations

"Cardinal vs. Rank order Evaluation", March 2015,
Economics workshop, Higher School of Economics, Moscow, Russia

"Incentives under Peer Effects", April 2014,
Tilburg University – Department of Econometrics, Tilburg, The Netherlands

"Incentives under Peer Effects", July 2013,
CRETE 2013 Conference, Naxos, Greece.

"Incentives under Peer Effects", April 2013,
Higher School of Economics, Moscow, Russia.

Research Presentations (cont'd)

- "Incentives under Peer Effects"*, March 2013,
Conference for Tournaments, Contests and Relative Performance Evaluation, Fresno, CA, USA.
- "Limited Liability in Tournaments"*, March 2012,
Wuhan University, Wuhan, China.
- "Limited Liability in Tournaments"*, February 2012,
University of Johannesburg, Johannesburg, South Africa.
- "Limited Liability in Tournaments"*, February 2012,
Higher School of Economics, Moscow, Russia.
- "Limited Liability in Relative Evaluation"*, November 2011,
University of Cyprus, Nicosia, Cyprus.
- "Incentives under Peer Effects"*, October 2009
University of Macedonia, Thessaloniki, Greece.
- "Tournaments and Liquidity Constraints for the Agents"*, March 2008,
Conference for Tournaments, Contests and Relative Performance Evaluation, Raleigh, NC, USA.
- "Tournaments and Piece Rates: Experimental Evidence"*, April 2008,
Wake Forest University, Winston Salem, NC, USA.
- "Tournaments and Piece Rates: Theory and Experimental Evidence"*, January 2008,
Clarkson University Potsdam, NY, USA.
- "The Theory of Tournaments and Piece Rates"*, March 2007,
NC State University, 2nd Annual Graduate Student Research Symposium, Raleigh, NC, USA.
- "The Theory of Tournaments and Piece Rates "*, November 2006,
Southern Economics Association, 76th SEA Annual Meetings, Charleston, SC, USA.
- "The Theory of Tournaments and Piece Rates "*, September 2006.
NC State University, Department of Economics, Applied Micro/IO Workshop. , Raleigh, NC, USA.
- "The Theory of Tournaments and Piece Rates "*, March 2006,
Duke University, Fuqua School of Business, Contract Theory Workshop, Durham, NC, USA.

Journal Referee

American Journal of Agricultural Economics, Journal of Economics and Management Strategy, Journal of Economics, International Journal of Industrial Organization, Computational Economics, HSE Working Paper series

Teaching Experience

2012 – 15 *Assistant Professor*, Higher School of Economics
Industrial Organization – 4th year BA (3 years)
Microeconomics, module III – 2nd year BA (2 years)
Ph.D. Core Microeconomics (Spring 2013)

Teaching Experience (cont' d)

2008 – 09	<i>Assistant Professor, Wake Forest University</i> ECN 150 – Introduction to Economics (2 semesters) ECN 205 – Intermediate Microeconomics (1 semester) ECN 207 – Intermediate Macroeconomics (1 semester)
2008	<i>Adjunct Professor of Economics, North Carolina State University</i> EC 301 – Intermediate Microeconomics (1 semester)
2004 – 08	<i>Lecturer of Economics (independent instructor), North Carolina State University</i> EC 302 – Intermediate Macroeconomics (2 semesters) EC 202 – Principles of Macroeconomics (7 semesters) EC 205 – Fundamentals of Economics (1 semester)
2003 – 04	<i>Teaching Assistant, North Carolina State University</i> BUS 350 – Business Statistics (labs) (3 semesters)

Foreign Languages

Greek (native), English (fluent), Russian (basic).

Computing Experience

MatLab:	Extended knowledge and long experience and in handling data (cross section, time series, panels), simulations, econometric inference (ML, GMM, OLS) and computational analysis.
Stata, SAS:	Proficiency in handling datasets (cross section, time series, panels), experience with large demographic datasets (SIPP, CPS).
Other:	Scientific Workplace, Maple, MS Office and design packages.

References and Certificates

Available upon request