FRANCE: A Late-Comer to Government-Nonprofit Partnership

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AN UNFAVOURABLE HISTORICAL TRADITION

- **Before 1789**: Catholic charities and Guilds provided limited human services to the poorest.
- **BUT**: French Revolution of 1789, destroyed these pillars—Rousseau's ideas
- **19th Century:** Continued suppression of NPOs to protect democratic government.

THREE TURNING POINTS TOWARDS GOVERNMENT-NONPROFIT COOPERATION

- 1) Law of 1901: Finally legalized NPOs (but kept limits on foundations).
- 2) 1960s: Student movement, women's movement, handicapped rights—an "associational revolution" → first government grants to NPOs for health, social services, training.
- **3) 1982-95**: Massive turn to de-centralization and "nonprofitization" under Socialist Government of Mitterrand.

From Jacobinism to Cooperation WHY THE CHANGE?

- Growing citizen dissatisfaction with welfare state services—too bureaucratic, unresponsive, lengthy delays, blind to new needs.
- *Gives rise to the "Second Left"*—leftist intellectuals and politicians sharply critical of French welfare state operation.
- **Decentralization and "nonnprofitization"** promoted as solutions—to preserve the welfare state but alter its *modus* operandi through engagement of NPOs.

From Jacobinism to Cooperation NEW RHETORIC OF PARTNERSHIP

- Rousseau: "The State, and the State alone, embodies the general will of the people. Associations embody the partial wills of particular groups. We opt to support the former over the latter." (1780s)
- Jospin: "The State cannot do everything." (1980s)
- Chirac: "The State has not a monopoly of the public good." (1990s)

THE FRENCH NONPROFIT SECTOR TODAY

• A dense network of 1,350,000 NPOs everywhere in France.

• A major employer:

- **10%** of private employment;
- 7.5% of total employment;
- 3/4 of NP employees provide human services.
- A source of employment growth: Since 1990, nonprofit employment has grown 2x quicker than the overall employment.

THE FRENCH WELFARE MIX TODAY

FIELD	NON- PROFIT	FOR- PROFIT	PUBLIC	TOTAL
Social service	62%	10%	28%	100%
Culture	27%	37%	36%	100%
Education	19%	5%	76%	100%
Health	12%	23%	65%	100%
Employment	7.5%	67%	25.5%	100%

SOURCES OF FRENCH NONPROFIT SOCIAL SERVICE AND HEALTH ORGANIZATION REVENUES, 2011

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SOURCE OF REVENUE	% OF REVENUE FROM SOURCE 3.6%	
Philanthropy		
Membership dues	1.8%	
Individual and corporate giving	1.8%	
Private fees and charges	35.3%	
Government	61.0%	
TOTAL	100%	

Source: Sorbonne Survey, 2013

THE TOOLS OF ACTION IN GOVERNMENT-NONPROFIT RELATIONS IN FRANCE

- Grants Contracts Competitive tenders.
- Loans and loans guarantees.
- Government encourages socially responsible investment and Solidarity-based saving.
- Tax expenditures: Most NPOs are exempted from the 3 taxes on businesses. Substantial tax credits for giving.
- Vouchers: for services for the elderly and the disabled.
- Public regulation of the creation, costs and activities of the facilities run by NPOs.

SUBSTANTIAL NONPROFIT ROLE IN PUBLIC POLICY FORMULATION

- **Co-construction** of public policy with NP umbrella groups
 - 3 Laws on the disabled: 1975, 2002, 2005.
 - More recently the 2014 Law on Social and Solidary Economy
- Experimentation with new procedures or new benefits by nonprofit organizations: 1988 minimum income for integration
- Participation of leaders of the civil society in the government
- **Consultation** by the Parliament with NPOs on social issues
- Charters outlining reciprocal commitments: 2001, 2013

CONCLUSION: Nonprofitization of the welfare state

- France shares with Russia a long-standing tradition of State monopoly over the financing and provision of human services;
- However, this monopoly was eroded by budget pressures and citizen dissatisfaction with the quality of state-provided services;
- France responded with a radical program of decentralization of the delivery of human services, and ultimately a strong turn to onceoutlawed nonprofit organizations for their delivefy;
- This system is working well, but has faced increased pressures caused by the new austerity programs and public-sector funding cuts.