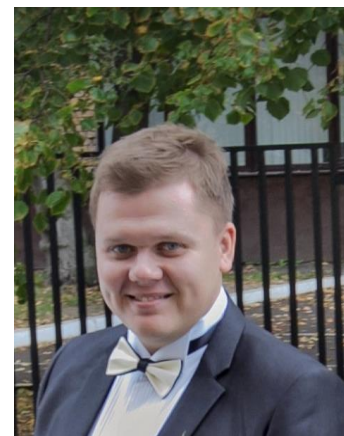


Denis A. Shcherbakov



Date of Birth: **March 16, 1982**

Phone: +7-910-003-96-99

E-mail: dshcherbakov@hse.ru

denisshcherbakov@mail.ru

Qualifications:

Director of the Center of International Cooperation of the Faculty of World Economy and International Affairs, Deputy Head, Associate Professor of the School of Asian Studies of the National Research University “Higher School of Economics”. Responsible for the following activities of the Faculty and School:

- Development of international cooperation.
- Recruitment of Russian and Foreign students to the Faculty and School.
- Discussion of financial and personnel aspects of the School of Asian Studies.
- Interaction with administrative units of the University.
- Organization of internships for students of the School of Asian Studies.

Courses:

- Scientific and research seminars.
- Economic Development of Japan.
- Economy of Japan economy.
- Globalization and Integration processes in Asia-Pacific.

Scientific degree: March 2012, PhD World economy (08.00.14).

Foreign languages: fluent in English and Japanese.

PC: confident user of Excel, MS Word, Power Point, Maple, Photoshop, bases Cat-Pro database, the Lotus system.

Driving license: categories “B”, “C”; driving experience more than 10 years.

Working experience:

- 11.2015 – **National Research University “Higher School of Economics”**
H.B. **Position:** Director of the Center of International Cooperation of the Faculty of World Economy and International Affairs
Position: Deputy head, Associate professor of the School of Asian Studies
Main responsibilities: see **Qualifications**
- 2013.02 – 11.2015 **National Research University “Higher School of Economics”**
Position: Deputy head, Associate professor of School of Asian Studies
Main responsibilities: see **Qualifications**
- 2011.09 – 2013.02 **National Research University “Higher School of Economics”**
Position: assistant to Rector Yaroslav Kouzminov, Associate Professor of School of Asian Studies
- 2010.04 – 2011.08 **The Trade Representation of the Russian Federation in Japan**
Position: personal assistant and adviser of the Trade Representative of the Russian Federation (acting chief of economic division)

Main responsibilities:

Project management
Control of execution of orders of the Trade Representative
Management of the Economic Department
Personal assistance to the Trade Representative
The organization of meetings and participation in negotiations with Japanese partners.
Checking and editing of information materials and other documents
Speechwriting for the Trade Representative
Preparation of orders, instructions

2006.08 –
2010.04

The Trade Representation of the Russian Federation in Japan, Economic Division

Position: Leading Specialist

Main responsibilities:

Preparing of weekly, monthly, quarterly, annual reports on a wide range of issues of Economic Relations of Japan and the Trade and investment cooperation between Japan and Russia
Preparation of quarterly surveys of the media on the topic.
Speechwriting
Creating of presentations for the Trade Representative
Negotiations with the representatives of MOFA, METI and Japanese companies.

2005.10 –
2006.08

Ministry of Economic Development, Economic Relations Department, Asia and Australia Division

Position: Leading Specialist

Main responsibilities:

Creating information materials for the Ministry.
Negotiations with representatives of official and business circles of Japan.

2004.09 –
2005.05

East Line Group, East Line Handling, marketing department.

Position: Marketing expert, statistics specialist

Main responsibilities:

Management of the project of building relations with international air carriers
Management of the projects «Air-Rail Service» and «Domodedovo airport business structure analysis»
Coordination the strategy of sales department
Researching the passenger air carriers' traffic and coordination the strategy of the sales department for attracting new clients
Cooperation with other department in the form of creating the global scheme of building the relations with air carriers
International experience analysis
Monitoring of Russian Federation aviation complex condition
Creating the prognosis for marketing report

Education, academic experience:

2006 – 2012

Russian Academy of Sciences, Institute of Far East (PhD student in World Economy, Researcher)

1999 – 2005

Moscow State University, Institute of Afro-Asian Studies

2003 – 2004

Tokai University (Japan)

Publications:

- 2006 – 2008
- Shcherbakov D.A. Strategy of Japanese manufacturing corporations in the Russian market // Japan. Yearbook. P. 92—105.
 - Japan in 2006-2007: policy and economy. Part I // Far Eastern Affairs, 2008. № 4. P. 35—54.
 - Japan in 2006-2007: policy and economy. Part II. // Far Eastern Affairs, 2008. № 5. P. 43—55
- 2008 – 2011
- Shcherbakov D.A. Japan's strategy of ensuring stable supply of non-ferrous metals // Yaponiya nashih dnei (現代の日本), 2010. № 3(5). P. 33—46
 - Shcherbakov D.A. The organization of the fishery Industry in Japan // Yaponiya nashih dnei (現代の日本), 2010. № 2(4). P. 42—54
 - Shcherbakov D.A. Investment cooperation between Russia and Japan in the Russian Far East: prospects for development // Far Eastern Affairs, 2011. № 4. P. 43—62
- 2011 – 2013
- Emelyanova O.N., Shcherbakov D.A. The nature and methods of socio-economic transformation of Japan in 60 - 70 years of XIX century, // Yaponiya nashih dnei (現代の日本), 2012. № 14. P. 53-77.
 - Bolshova E.V., Shcherbakov D.A. Current state and prospects of the development of fuel and energy complex of Japan // Yaponiya nashih dnei (現代の日本), 2013. № 16. P. 56-72.
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 - Bolshova E.V., Demina M.O., Shcherbakov D.A. Investment of Japan and ASEAN countries in Russia // Yaponiya nashih dnei (現代の日本), 2013. № 4 (18)
- 2013-2016
- Bolshova E.V., Shcherbakov D.A. The forest industry in Japan: the current state of the main problems and prospects of development, // Yaponiya nashih dnei (現代の日本), 2014 № 3(21). P. 102-133.
 - Emelyanova O.N., Shcherbakov D.A., The role of Asian countries in the development of foreign trade and economic growth in Japan in the XVIII - XIX centuries // Far Eastern Affairs, 2014. № 3
 - Bolshova E.V., Shcherbakova A.V., Shcherbakov D.A., Investment cooperation of Japan with Brazil and Mexico: current situation and prospects of development, // Japan. Yearbook. 2015. P. 105-119.
 - Bolshova E.V., Savelyeva A.V., Shcherbakov D.A. The features of the development of trade and economic relations between Japan and Latin America // Latinskaya Amerika, №8, 2015, P. 51-65