

PERSONAL AND CONTACT INFORMATION	Born on Status Website E-mail Phone Office address	23, January, 1965 in Bagno di Romagna (Forlì - Cesena), Italy. Married, two grown-up sons (19 and 25 years old, respectively) https://sites.google.com/site/paolavalbonesi/ paola.valbonesi@unipd.it (+39) 366 6686 050 Department of Economics and Management, University of Padua, Via del Santo 22 - 35123 - Padua, Italy.
RESEARCH INTERESTS	Industrial Economics and Economic Regulation, Incentives, Contracts, Auctions, Procurement, Energy Markets, Public Utilities, Privatization, State Aid, Experimental Economics.	
CURRENT POSITION	Associate Professor , Department of Economics and Management, University of Padua, since February 2001 - .	
OTHER AFFILIATIONS	<i>Research Professor</i> (part-time), Higher School of Economics, National Research University (HSE-NRU), Russian Federation. (HSE-Perm, September 2014 - December 2016, Research group on Public-Private Contracts. HSE-Moscow, February 2017 - , Laboratory for Institutional Analysis of Economic Reforms). <i>Research Fellow</i> , Proxenter (Center of Research in Procurement and Supply Chain), University of Rome "Tor Vergata". <i>Research Fellow</i> , IEFE - Centre for Research on Energy and Environmental Economics and Policy, Bocconi University, Milan.	
CURRENT QUALIFICATIONS	<i>French Qualification "Aux fonctions de Professeur en Sciences Economiques"</i> . Conseil National des Universites, France, no. N. 15105277361, since February 2015. <i>Italian Qualification for Full Professorship in:</i> <i>"Politica Economica"</i> , 13/A2, SECS-P/02 (Political Economy), since December 2013; <i>"Economia Applicata"</i> , 13/A4, SECS-P/06 (Applied Economics), since December 2013; <i>"Economia Politica"</i> , 13/A1, SECS-P/01 (Economic Policy), since April 2017; <i>"Scienza delle Finanze"</i> , 13/A3, SECS-P/03 (Public Economics), since April 2017.	
PAST POSITION	03/1999 <i>Researcher</i> , Department of Economics and Management, University of Padua. 10/1996 <i>Researcher</i> , Department of Economics, University of Verona. 04/1996 <i>Post-Doct Fellowship</i> , Department of Economics and Management, University of Padua. 01/1995 <i>Research Assistant</i> , Department of Economics, European University Institute, Florence.	
EDUCATION	09/1990 - 05/1995: PhD in Economics - European European Institute, EUI, Florence - Italy. Thesis: "Four Essays on Privatisation in Central Eastern Europe". Ph.D Committee: Stephen Martin (supervisor), Louis Philips; John Micklewright; John Earle; Stephen C. Smith. 10/1989 - 07/1990: M.A. in Economics - European University Institute, Florence, Italy. 09/1984 - 07/1988: Laurea in Political Science, (<i>top marks</i>), University of Padua, Italy.	

VISITING

Longer than one month: January 2016, Paris School of Economics and Paris 1 Pantheon - Sorbonne, sabbatical leave; July 2013, University of Nottingham - School of Economics; October 2012, Université Paris 1 - Pantheon Sorbonne (Professeur Invité); September 2006, University of Leicester - Department of Economics, sabbatical leave; August 2009, University Pompeu Fabra, Barcelona - Department of Economics; February 2008, EUI - Florence School of Regulation; March 1998 University of Copenhagen, CIE - Centre of Industrial Economics; June 1997, University of York - Department of Economics and Related Studies; September 1991 and September 1993, Academy of Science, Department of Economics, Budapest; August 1990, International Cooperation Project Iscos - Maputo.

Shorter than one month: September 2017, HSE-NRU, Moscow; June 2017, HSE-NRU, Moscow; June 2016, HSE-NRU, Moscow; October 2015, University of Nottingham - School of Economics; September 2015, HSE-NRU, Moscow-Perm; February 2015, Paris School of Economics and Paris 1 Pantheon - Sorbonne; September 2014, HSE-NRU, Moscow-Perm; September 2010, Copenhagen Business School; October 2007, Centre for Competition Policy, University of East Anglia.

PUBLICATIONS

ARTICLES AND
CHAPTERS IN
REFEREED
INTERNATIONAL
JOURNALS AND IN
REFERRED BOOKS

- [31] "Regulation and Governance of the Italian water service: a difficult balance between local and national interests", (with L. Bardelli), in S. Saussier (ed.): *Palgrave Studies in Water Governance*, London: Palgrave, 2017, *forthcoming*.
- [30] "Sophisticated bidders in beauty-contest auctions", (with S. Galavotti and L. Moretti), *American Economic Journal: Microeconomics*, *forthcoming*, DOI: 10.1257/mic.20150240, <https://www.aeaweb.org/articles?id=10.1257/mic.20150240>.
- [29] "Pre-commercial procurement, procurement of innovative solutions and innovation partnerships in EU: rationale and strategy", (with Iossa, E. and F. Biagi), *Economics of Innovation and New Technology*, *forthcoming*, DOI:10.1080/10438599.2017.1402431, <http://dx.doi.org/10.1080/10438599.2017.1402431>.
- [28] "Court Efficiency and Procurement Performance", (with D. Coviello, L. Moretti and G. Spagnolo), *Scandinavian Journal of Economics*, *forthcoming*, DOI: 10.1111/sjoe.12225, <http://onlinelibrary.wiley.com/doi/10.1111/sjoe.12225/full>.
- [27] "Determinants of State Aid to Firms: The case of the European Car Industry", (with M. Nicolini and C. Scarpa), *Industrial and Corporate Change*, 2017, 26/3: 399-420. DOI: 10.1093/icc/dtw023.
- [26] "Allotment in First-Price Auctions: an experimental investigation", (with L. Corazzini, S. Galavotti and R. Sausgruber), *Experimental Economics*, 2017, 20/1: 70-99. DOI: 10.1007/s10683-016-9476-1.
- [25] "Benefits to vulnerable consumers in Italian energy markets: a focus on the eligibility criterion", (with R. Miniaci and C. Scarpa), in J. Strand (ed.): *The Economics and Political Economy of Energy Subsidies*, pp. 223-254, Cambridge: MIT Press, 2016. ISBN-10:0262034646, ISBN-13:978-0262034647.
- [24] "Donor coordination in project funding: Evidence from a threshold public goods experiment", (with C. Cotton and L. Corazzini), *Journal of Public Economics*, 2015, 128: 16-29. DOI: 10.1016/j.jpubeco.2015.05.005
- [23] "Firms' Qualifications and Subcontracting in Public Procurement: An Empirical Investigation" (with L. Moretti). *Journal of Law, Economics and Organization*, 2015, 31(3): 568-598. DOI: 10.1093/jleo/ewv001.
- [22] "Energy affordability and the benefits system in Italy", (with R. Miniaci and C. Scarpa), *Energy Policy*, 2014, 75: 289-300. DOI: dx.doi.org/10.1016/j.enpol.2014.09.008.
- [21] "Sticks and carrots in procurement: an experimental exploration", (with M. Bigoni and G. Spagnolo), *The B.E. Journal of Economic Analysis & Policy*, 2014, 14/3: 893-936. DOI:10.1515/bejeap-2013-0110.

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- [20] "Time overruns as opportunistic behavior in public procurement", (with C. D'Alpaos, M. Moretto and S. Vergalli), *Journal of Economics*, 2013, 110 (1): 25-42 . DOI: 10.1007/s00712-013-0352-6.
- [19] "Aiding car producers in the EU: money in search for a strategy", (with M. Nicolini and C. Scarpa), *Journal of Industry, Competition and Trade*, 2012, 13(1): 67-87. DOI: 10.1007/s10842-012-0146-5.
- [18] "The design of the university system", (with G. De Fraja), *Journal of Public Economics*, 2012, 96: 317-330. DOI: 10.1016/j.jpubeco.2011.10.005.
- [17] "Technology and incentive regulation in the Italian motorway industry" (with A. Iozzi and L. Benfratello), *Journal of Regulatory Economics*, 2009, 35(2): 201-221. DOI: 10.1007/s11149-008-9077-9.
- [16] "Towards defining and measuring the affordability of public utility services", (with I. Kessides, R. Miniaci and C. Scarpa), *The World Bank Policy Research Working Paper Series*, 2008, 4915/2008.
- [15] "Equilibrium state aid in integrating markets", (with S. Martin), *The B.E. Journal of Economic Analysis & Policy*, 2008, 8:1, Art.33. DOI: 10.2202/1935-1682.1904.
- [14] "Distributional effects of price reforms in the Italian utility markets", (with R. Miniaci and C. Scarpa), *Fiscal Studies*, 2008, 29/1: 135-163. DOI: 10.1111/j.1475-5890.2008.00071.x.
- [13] "Measuring the affordability of basic public utility services in Italy", (with R. Miniaci and C. Scarpa), *Giornale degli Economisti e Annali di Economia*, 2008, 121-67/2: 185-230.
- [12] "Profit sharing and firm regulation: a real option approach", (with M. Moretto), *The B.E. Journal of Economic Analysis & Policy*, 2007, Vol. 7: Iss. 1 (Topics), Article 56.
- [11] "Institutional and regulatory reform of the Italian motorway industry: a first empirical assessment", (with L. Benfratello and A. Iozzi), in M. Marrelli, F. Padovano and I. Rizzo (eds.): *Servizi Pubblici: Nuove Tendenze nella Regolamentazione, nella Produzione e nel Finanziamento*, Milano: Franco Angeli, 2007.
- [10] "State aid to business", (with S. Martin), in P. Bianchi and S. Labory, (eds.): *International Handbook of Industrial Policy*, Elsevier: Amsterdam, Chapter 7, pp. 134-152, 2006.
- [9] "Profit-sharing regulation in water service supply", (with M. Moretto), in E. Defrancesco, Thiene M., Galletto L., (eds.): *Food, Agriculture and the Environment*. Economic Issues, Franco Angeli, Milano, pp. 291-304, 2005.
- [8] "Revenue Sharing Rules for International Telephony", (with G. De Fraja), *Journal of Regulatory Economics*, 2001, 20: 1-21.
- [7] "State Aid in Context", (with S. Martin), in G. Galli and J. Pelkmans, (ed.): *Regulatory reform and competitiveness in Europe*, Cheltenham: Edward Elgar, vol.1: 176-201, 2000.
- [6] "Foreign Direct Investment, Policy Uncertainty and Irreversibility: an Option Pricing Approach", (with M. Moretto), *Rivista di Scienze Economiche e Commerciali*, 1999, 66: 653-675.
- [5] "Privatisation and EU Competition Policy: the case of the Italian Energy Sector", in S. Martin, (ed.): *Competition Policy in the EU*, Amsterdam: North-Holland, pp.323-350, 1998.
- [4] "Market Performance in a Transition Economy: Interactions between Employee-Controlled and Profit-Maximising Firms", (with M. Moretto), *Rivista di Scienze Economiche e Commerciali*, 1997, 44: 23-42.
- [3] "Large scale privatisation and management incentives in Central Eastern Europe", *Economic System*, 1995, 2: 125-146.
- [2] "Privatising by Auction in the Eastern European Transition Countries: the Czechoslovak Experience", *Moct-Most*, 1995, 1: 101-132.
- [1] "Modelling interactions between state and private sector in a previously centrally planned economy", *Journal of International and Comparative Economics*, 1995, 1: 39-59.

PAPERS IN THE
REFEREE PROCESS
(SUBMITTED,
REVISED,
RESUBMITTED
PAPERS)

- [5] "An experimental study on sequential auctions with unknown capacity", (with L. Corazzini and S. Galavotti), WP - University of Venice, **Submitted**.
- [4] "Buyers' ability in public procurement: a structural analysis of Italian medical devices", (with A. Bucciol and R. Camboni), WP 16/2017 - University of Verona, **Submitted**.
- [3] "Intergovernmental transfers and expenditure Arrears", (with P. Chiades, L. Greco, V. Mengotto and L. Moretti), *Bank of Italy Working Paper 1076/2016*, **Submitted**.
- [2] "Favouritism in scoring rule auctions", (with R. Camboni), *DSEA-Marco Fanno WP 210-2016*, University of Padova, 2016, **Submitted**.
- [1] "Pre and post-award outsourcing: temporary partnership vs subcontracting in public procurement", (with L. Rondi), *DSEA-Marco Fanno WP 211-2017*, University of Padova, **Submitted**.

OTHER
PUBLICATIONS IN
ITALIAN (ARTICLES
IN JOURNALS,
CHAPTERS IN
BOOKS)

- [17] "Inerzia dei consumatori e clienti vulnerabili" (with R. Miniaci), in Nomisma Report (2017): "Mercato elettrico e del gas: fine della tutela e benefici delle liberalizzazioni".
- [16] "Verso la definizione e misurazione dei concetti di affordability nei servizi elettrici", (with R. Miniaci and C. Scarpa), in F. Boffa, S. Clo' and A. Clò: *Riforme elettriche tra efficienza ed equità*, Bologna: Il Mulino, 2015.
- [15] "Riforme nei servizi di pubblica utilità e tutela dei vulnerable consumers in Europa", in AA.VV.: *Evoluzione e riforma dell'intervento pubblico - Saggi in onore di Gilberto Muraro*, Milano: Giappichelli Ed., 2013.
- [14] Comment to the paper: "La rinegoziazione dei contratti di lavori pubblici: un'analisi teorica ed empirica" by F. Decaroli S and G. Palumbo, (with L. Moretti), in AA.VV.: Banca D'Italia: *Report Ricerca su Infrastrutture*, 2011.
- [13] "Il controllo europeo degli aiuti di stato all'industria: l'esperienza italiana nel periodo 2000-2006", (with S. Martin), in Guerra C. and A. Zanardi (eds.): *Rapporto di Finanza Pubblica 2007*, Bologna: Il Mulino, 223-254, 2007.
- [12] "La riforma del settore autostradale: un cantiere aperto", (with L. Benfratello and A. Iozzi), in Cambini C., Giannaccari A. e F. Pammolli (eds.): *Le politiche di liberalizzazione in Italia: proposte di riforma e linee di intervento settoriali*, Bologna: Il Mulino, 143-170, 2007.
- [11] "Autostrade", (with L. Benfratello, A. Iozzi), *Rivista di Politica Economica*, III:329-364, 2006.
- [10] "Una valutazione delle ipotesi di revisione del Metodo Tariffario Normalizzato per il sistema idrico integrato in Italia", (with C. D'Alpaos) *Economia Pubblica*, 2006, 36: 97-125.
- [9] "Quali tariffe di trasporto nel settore del gas naturale?", (with C. Cambini and A. Iozzi), *Mercato Concorrenza e Regole*, 2004, 6/1: 151-175.
- [8] "Monopolio naturale ed efficienza nell'offerta di servizi pubblici", (with V. Rebba), in Muraro G. e P. Valbonesi (eds.): *I servizi idrici tra mercato e regole*, Roma: Carocci, pp.59-96, 2003.
- [7] "La regolamentazione dei prezzi", (with M. Moretto), in Muraro G. e P. Valbonesi (eds.): *I servizi idrici tra mercato e regole*, Roma: Carocci, 2003, pp. 97-166.
- [6] "Le concessioni di servizio", (with A. Meggiolaro), in Muraro G. e P. Valbonesi (eds.): *I servizi idrici tra mercato e regole*, Roma: Carocci, 2003, pp. 167-236.
- [5] "Caso AIIP vs Telecom Italia. Nuovi Mercati, Vecchie Condotte", (with A. Nicolo', F. Manenti and P. Tedeschi), *Economia e Politica Industriale*, 2002, 112: 191-204.
- [4] "Regolamentazione e tutela della concorrenza nell'essential facility: il caso Snam - tariffe di vettoriamiento", (with A. Nicolo', F. Manenti and P. Tedeschi), *Economia e Politica Industriale*, 2001, 110: 109-124.
- [3] "Il ruolo della lega calcio nella vendita dei diritti televisivi", (with A. Nicolo', G. Marcato and P. Tedeschi) *Economia e Politica Industriale*, 2001, 110: 95-108.
- [2] "Diseguaglianze di genere nel consumo della risorsa tempo", (with L. Bisaglia), in M.C. Belloni and F. Bimbi (eds.): *Microfisica della cittadinanza. Cittadinanza, Città, Genere*, Milano: F. Angeli, 1997, pp. 139-160.
- [1] "Crescita economica e sviluppo umano", (with G. Tusset), *Sviluppo*, 1997, 5: 31-52.

BOOK EDITED IN
ITALIAN

- [1] *I servizi idrici tra mercato e regole*, (*Water Services in between Regulation and Market Rules*), Muraro G. and P. Valbonesi (eds.), Roma: Carocci, 2003.

**RESEARCH IN
PROGRESS**

Public and Private Procurement

- Preferential treatment for Small and Medium Enterprises (SMEs) in Russian public procurement e-auctions (with E. Shadrina, G. Shagbazian, A. Tkachenko)
- Testing procurement auction theory on real Russian sealed bid auctions and e-auctions for sugar (with G. De Fraja and A. Tkachenko)
- Reference price in e-auctions for public procurement (with A. Balsevich and E. Podkolzina)
- Public Procurement: New Theoretical and Empirical Developments (Guest Editor of the Special Issue at the *Journal of Industrial and Business Economics*, with S. Saussier)

Public-Private Contracts and Incentives to foster Innovation

- Inducement prizes for innovation in energy markets
- Optimal design for Unsolicited Infrastructure Proposals and Pre-Commercial Procurement: an experimental investigation (with L. Corazzini, E. Iossa and G. Spagnolo)

The Design of Incentives in Energy and Water Sectors

- Housing energy efficiency, consumers' preferences and desirable energy consumption: new incentives to fight energy poverty (with R. Camboni and R. Miniaci)
- Complexity and optimality in multiattribute and first-price auctions for energy: an experimental analysis (with L. Corazzini, R. Camboni and S. Galavotti)

**MANAGEMENT
OF, AND
PARTICIPATION IN
FUNDED
RESEARCH
PROJECTS,
GRANTS**

- *Scientific Supervisor*, funded three years post-doc on "The design of incentives to reduce consumers' inertia in the energy liberalized markets", Italian Authority for the regulation of energy and water sectors - AEEGSI ("Assegno AEEGSI - Department of Economics and Management, University of Padova"), 75,000 euro.
- *Scientific Supervisor*, funded two years post-doc on "Awarding mechanisms for public procurement where *quality matters*: empirical and experimental investigations on medical technology and devices", University of Padova ("Assegno BIRD"), 50,000 euro.
- *Member* of the Management Committee of (and researcher in) the EU COST Action: "European Energy Poverty: Agenda Co-Creation and Knowledge Innovation", 60 researchers involved from 25 countries, 2017-2021, up to 520,000 euro (budgets will be agreed on annual basis).
- *Scientific Supervisor*, funded one year post-doc on: "Circular Economy: a focus on energy poverty", Veneto Region and Centro Levi-Cases, University of Padova, 2017-2018, 24,000 euro.
- *Principal Investigator*, research project: "Innovation, Incentives and Public-Private Contracts", 7 researchers involved, University of Padua, 2015-2017, 43,000 euro.
- *Participant* in the Research Project, 2014: "Multi-unit Auctions' Design in Electricity Markets (MADEM): new challenges after the growth of renewable power plant capacity" - funded by Centro Studi di Economia e Tecnica dell'Energia Giorgio Levi Cases - University of Padua.
- *Winner* of the Scholarship for "Visiting Scientist, 2014 - University of Padua", Professor invited: Prof. David Martimort, September 2014, 3500 euro.
- *Participant* in the Research Project: Progetto di Ateneo "Governance Complexity and Financial Determinants of Public-Private Partnerships: Theory and Empirical Evidence", University of Padua, 2013-2015.
- *Scientific Coordinator* of the research project: "Public Procurement and Sustainable Local Growth", Excellence Research Project Bank Cariparo 2012, Evaluated as: "International top level, excellent, to be strongly recommended for funding as first priority", not funded for lack of resources.
- *Scientific Supervisor*, funded two years post-doc on "Public procurement as a driver for local economic growth", 2011-2013, University of Padua. 45.626 euro.
- *Principal Investigator*, funded two years research project: "Contract enforcement and contract design in public utility: evidence from public procurement", 8 researchers involved, 2009-2011, University of Padua, 79,000 euro.
- *Scientific Coordinator* of the local unit at the Department of Economics, University of Padua of the following COFIN-MIUR national projects (funded by the Italian Ministry of Education):

2008-10: "Contracts, incentives, productive efficiency and consumers' protection in the provision of public utilities", 49.572 euro.

2006-08: "Contracts, Regulation and competition in public utilities with two-ways networks", 55.000 euro.

2004-06: "Externality, costs and investments in regulated sectors: efficient regulation and effective competition", 38.800 euro

2002-04: "Regulation, access and technological innovation in network industries", 41.833 euro.

2000-02: "Competition and Sectoral Authorities in technological industries", (local coordinator in the first year: prof. Piero Tedeschi).

-*Scientific Coordinator* of annual research projects funded by the Department of Economics (ex 60%), University of Padua, 2000 - present.

**RECENT (SINCE
2009) SELECTED
CONFERENCE
PRESENTATIONS,
INVITED
SEMINARS,
KEYNOTE**

2017

- Workshop on "Transparency in Procurement: the design and use of information in trading mechanisms", University of Edinburgh, September, invited; HSE-Moscow, Seminar at the Laboratory for Institutional Analysis of Economic Reforms, May, invited; Workshop organised by Italian Regulatory Authority for Energy and Water (AEEGSI) on "Offerta Placet", May, *keynote*; 3rd Berkeley-Paris Organizational Economics Workshop, University of California, Berkeley, invited; SIEPI, Italian Conference of Industrial Economy and Policy, Palermo, February.

2016

- Icare Conference, 2016, University of Essex; Lisbon, EARIE 2016; Paris, Chaire EPPP, IAE Pantheon-Sorbonne, invited; Paris-Nanterre, invited; GreenordestEnergy, University of Padua, invited; 2nd Berkeley-Paris Organizational Economics Workshop - University of Paris 1 - Pantheon - Sorbonne, invited.

2015

- Paris School of Economic; Paris 1, Pantheon-Sorbonne, invited; 1st Berkeley-Paris Organizational Economics Workshop - University of California, Berkeley, invited; Workshop on Public-Private Partnerships: Design and Deliberation, Higher School of Economics, Moscow-Perm; iCare, Conference, Higher School of Economics, Moscow-Perm; Dept. of Economics, University of Leicester, invited.

2014

- Mediterranean Energy Regulators (Medreg) Working Group on Consumer Issues, Cairo, *keynote*; ICAREs2, NRU-HSE, Moscow-Perm, invited; "The Economics and Political Economy of Energy Subsidies", CESifo, San Servolo Venezia; Conference: "Energy Poverty and Energy Access: Global Challenges and Goals", FEEM, Milan; Seminar at the Dept. of Economics, Univ. of Trento, invited; First Brazilian Conference Series on Public Procurement and Concession Design, San Paulo and Rio de Janeiro, invited; Paris 1- Pantheon - Sorbonne, Department Seminar.

2013

- Società Italiana degli Economisti (SIE), Bologna: Coordinator of the Session on "Public Procurement and Private-Public Partnership"; Società Italiana di Economia Pubblica (SIEP), Pavia; The International Society for New Institutional Economics (ISNIE), Firenze; 11th International Industrial Organization Conference, Boston; Florence School of Regulation, European University Institute, Firenze, International Workshop: "Smart governance and regulation of water services in Europe", invited; European Union, Bruxelles: DG ENERGY and DG SANCO, "Workshop on Vulnerable Consumers", invited *keynote*.

2012

- Journadas de Economia Industrial, Murcia; European Association of Research in Industrial Economics (EARIE), Rome; Paris, Chaire EPPP, IAE Pantheon-Sorbonne, Conference on: "Contracts, Procurements, Public-Private Arrangements", WKS on Governance Structures and Efficiency for Water in Europe, Chaire EPPP, IAE Pantheon - Sorbonne; CERRE, Bruxelles: Workshop on "Analysing the role of consumers in regulated markets", invited.

2011

- University of Innsbruck, Department of Public Economics, Invited; Bank of Italy, Conference on the Economy in the North-East: Discussant for the Session on "Material and Immaterial Infrastructures"; Toulouse School of Economics: Workshop on Infrastructure, Procurement and Corruption, invited; Conference: "Contracts, Procurements, Public-Private Arrangements", Paris 1, Pantheon-Sorbonne.

2010

- Società Italiana degli Economisti, SIE, Catania; Workshop of the Bank of Italy on the Project on Infrastructure, Perugia, Sa.Di.Ba; Seminar at the Dept. of Economics, Università di Firenze, invited; Copenhagen Business School, Seminar at the Department of Economics, invited; Conference: "Contracts, Procurements, Public-Private Arrangements", Paris 1 - Sorbonne; Seminar at the Dept. of Economics, Università Cattolica, Milano, invited.

2009

- Dept. Seminar at the Dept. of Economics, Univ. of Bologna, invited; Società Italiana degli Economisti, SIE, Roma; European Economic Association, EEA, Barcelona; Workshop: Per una gestione sostenibile delle risorse idriche, ISAE, Roma, invited; Ischia, Advancement of Economic Theory (VC SAET); Lecce, Workshop on Industrial Organization: Theory, Empirics and Experimental; - Royal Economic Society, University of Surrey; Seminar at the Dept. of Economics, Univ. of Trento, invited.

OTHER RESEARCH ACTIVITIES

Refereeing

*Referee for the following journals: *Journal of Public Economics*; *Journal of Economics and Management Strategy (JEMS)*; *Journal of Public Economic Theory (JPET)*; *The Manchester School*; *European Journal of Law and Economics*; *Economic Letters*; *Energy Policy*; *Journal of Institutional and Theoretical Economics (JITE)*; *Water Policy*; *Journal of Economics, Law and Organization (JELO)*; *Journal of Economic Behaviour and Organization (JEBO)*; *Energy Economics*; *The B.E. Journal of Economic Analysis and Policy*; *The Journal of Regulatory Economics*; *International Journal of Industrial Organization (IJIO)*; *Fiscal Study*; *Journal of Industrial Economics*; *Economic Systems*; *Journal of Industry, Competition and Trade*; *Journal of International and Comparative Economics*; *Bulletin of Economic Research (BOER)*; *Rivista di Scienze Economiche e Commerciali*; *l'Industria*; *Economia Pubblica*; *Politica Economica - Journal of Economic Policy*.

Refereeing and Evaluator, others:

*Member, Advisory Board of *Economia e Politica Industriale - Journal of Industrial and Business Economics*, since January 2015.

*Guest Editor (with S. Saussier) of the Special Issue on Public Procurement for the *Journal of Industrial and Business Economics - Economia e Politica Industriale*. Forthcoming, Summer 2018.

*Member, Scientific Committee of the International Master in Public Procurement Management (IMPPM), University Rome - Tor Vergata, since January 2015.

*Referee in the research evaluation on the Italian Universities (Anvur, vqr, GEV13), rounds: 2004-10, 2011-14.

International Seminars, Workshops and Conferences, Organizer: International Workshop on "Public Private Partnerships: Design and Deliberation", 24/09/2015, HSE- NRU, Moscow and Perm; International Conference on "Sustainable Public Procurement: research trends and new challenges", HSE- NRU, Moscow, October 4-5, 2013, jointly with E. Podkolzina (HSE-NRU, Moscow) and C. Staropoli (Université Paris 1 - Pantheon, Sorbonne); International Conference on "Public Procurement and Sustainable Growth", jointly organised with A. Estache (Ecares and CEPR) at San Servolo (Venice), 20-21 October, 2011 - as conclusion of the research project "Contract enforcement and contract design in public utility: evidence from public procurement", University of Padova, 2009-2011; Workshop at the Florence School of Regulation, European University Institute, Florence, October, 3, 2008 "Affordability in Public Utility Sectors".

Seminars, Conferences and Workshops at the University of Padua, Organizer: "Energia della Ragione", Centro Studi Giorgio Levi Cases, 28/05/2016; Presentation of the Book: "Riforme elettriche tra efficienza ed equità", Clo' A., Clo' S. and F. Boffa (Editors), Il Mulino, Bologna, Centro Studi Giorgio Levi Cases, University of Padua, 25/03/2015; Workshop on "How do Governance Complexity and Financial Constraints affect Public-Private Contracts? Theory and Empirical Evidence", 11/04/2014; Institutional Conference (in Italian) on "L'efficienza della spesa pubblica: in focus sui contratti pubblico-privati" (The efficiency of public spending: a focus on public-private contracts) - 10/04/2014; Institutional Conference on "Politiche di liberalizzazione e concorrenza in Italia: Proposte di riforma e linee di intervento settoriali", 19/10/2007, Presentation of the book edited by Pammolli F., Cambini C. and A. Giannaccari (Carocci, Rome); Institutional Conference (in Italian) on "Liberalizzazione nei mercati delle public utility in Italia: effetti distributivi e consumi delle famiglie", 05/6/05; Workshop for the Project Cofin- MIUR 2008-2010 (funded for 2010-2012), May, 6-7, 2010; Workshop for the Project Cofin-MIUR 2006-2008, 8-9/02/2007; Workshop for the Project Cofin- MIUR 2004-2006, 31/03 and 1/04/2005; "Antitrust and Regulation", 11 - 12/04/2003; Seminars on "Competition and Regulation Policies", at the Department of Economics and Management, one seminar every month, 2002-15.

Scientific Committees, Member: International Conference of Applied Research in Economics and Finance, iCare 7, September, HSE-NRU Moscow-Perm, Russia; AIEE Energy Symposium on "Current and Future Challenges to Energy Security", Milan, 30/11 - 2/12/2016; International Conference of Applied Research in Economics and Finance, iCare 6, Essex Business School 25-26 September 2016, co-organised by HSE-NRU, Moscow-Perm, Russia and Essex Business School, University of Essex, Colchester; International Conference of Applied Research in Economics, iCare 5, 21-23 September, HSE - NRU, Moscow and Perm, Russia; Workshop on Economics and Management of Public Private Partnerships, CRIEP, University of Padova and Proxenter, San Servolo Island, Venice, September 14-15, 2015.

Appointment Committee in the Italian University system, Member:

- selection of a Researcher in Economics at the University of Verona, September 2008.
- selection of a Researcher in Economics at the University of Roma La Sapienza, September 2002.

Defence Committee, Member:

- Ph.D Defense of Olga Chiappinelli - IMT Institute for Advanced Studies - Lucca, July 2015.
- Ph.D Defense of Julie de Brux - Institute of Business Administration (IAE) - University Paris 1, Pantheon - Sorbonne, November 2011.
- Ph.D Defense of Roberta Sestini at University of Rome Tor Vergata, May 2003.

Supervision of Ph.D Students: Zahra Mohammadi Nikpour; Previous students: Riccardo Camboni Marchi Adani, Marco Buso (co-supervisor); Short supervision at HSE-NRU: Ekaterina Oparina (now, Ph.D candidate at the University of Surrey); Andrey Tkachenko (now, Ph.D candidate at the Bocconi University).

TEACHING

Undergraduate Courses, at the University of Padua: Economic Policy; Industrial Organization and Business History; Microeconomics; Public Economics; Industrial Economics; Network Economics; Industrial Economics and Productive Sectors;
at the University of Verona: Microeconomics (TA, University of Verona).

Graduate Courses, at the University of Padua: European Economic Institutions; Personnel (and Organizational) Economics; Advanced Microeconomics; Market Regulation and Taxation; Economics of Innovation.

Master of Science Courses, MSc: Public-Private Interactions (NRU-HSE, Moscow-Perm); Public Procurement and Public-Private Partnership (University Paris 1, Panthéon - Sorbonne); Public Procurement and Public-Private Contracts (University of Venice); Regulation of Public Utilities (University of Rome, Tor Vergata).

PhD Courses: Public-Private Contracts (University of Padua); Microeconomics (University of Padua); Topics in Industrial Organization (University of Padua); Regulatory issues in public procurement (Ph.D Summer School - European School of New Institutional Economics - ESNIE, 2014, Cargese); Public-Private Contracts (Ph.D Summer School, 2016 and 2017 - Higher School of Economics, National Research University, Moscow).

Teaching, others:

*Faculty Member, Ph.D Summer School - European School of New Institutional Economics - ESNIE (2014) in Cargese.

*Faculty Member, Ph.D Summer School (2016 and 2017) - Higher School of Economics, National Research University in Moscow.

ADMINISTRATION

At the University of Padova:

Delegate for the Department of Economics and Management for Inclusion and Disability, 2017 - *Member* of the:

- Faculty and "Collegio", Ph.D Programme in Economics and Management, 2016 -
- Board of the "Centro Studi Levi-Cases sull'Economia e Tecnica dell'Energia", 2003 - .
- Committee for weekly research seminars at the Department of Economics and Management, 2007 - 2017.
- "Giunta" (Executive Council), Department of Economics and Management, AY 2012/2014.
- Committee for funding Researchers' visiting scholarships, Department of Economics and Management, AY 2008/11.
- Committee for evaluation of Research Projects and Post-Doc Grants, September 2010.
- Committee on Researchers' Assessment, Faculty of Statistical Science, AY 2009/2010.
- "Giunta" (Executive Council), Faculty of Statistical Science, AY 2005/2006.
- Committee designing the new teaching offer at the Faculty of Statistical Science, AY 2004/06.
- Library's Executive Committee, Faculty of Statistical Science, AY 2002/2004.
- Library's Executive Committee, Department of Economics and Management, AY 2000/2002.
- "Giunta" (Executive Council) of the Department of Economics and Management, AY 2000/2002.

**MEDIA
COVERAGE**

- "Se la giustizia è lenta, i lavori pubblici sono in ritardo", ("If courts are inefficient, public works are going to be delivered with delay", with D. Coviello, L. Moretti, G. Spagnolo), LAVOCE.info, 06/12/13.
- November 2010 - May 2013, Corriere della Sera - Corriere del Veneto: different articles on the Italian regulation reforms on the water sector, the referendum on the management of local public utilities, on the EU Green Paper on public procurement, etc.
- "Poveri... in bolletta", ("Affordability in energy consumption"), NEL MERITO, 24/10/2008.
- "Liberalizzazione, servizi pubblici e povertà", ("Liberalization process of public utility and poverty", with R. Miniaci and C. Scarpa), LAVOCE.info, 09/12/2004.

**EXTERNAL
WORKS AND
POLICY REPORTS**

- October 2017: NE, Nomisma Energia, Short Report on: Consumers inertia and vulnerable households in the liberalized energy market, in "Mercato elettrico e del gas: fine della tutela e benefici delle liberalizzazioni" (with R. Miniaci).
- May 2017: Autorita' Portuale di Venezia, Short Report on a new State Aid proposal and its compatibility with the EU Treaty (with Prof. B. Cortese, School of Law, University of Padova).
- November 2015 - July 2016: The Institute for Prospective Technological Studies (IPTS) - Directorate General Joint Research Centre (DG JRC), European Union.
- Reports on: a."Inducement prizes for ICT innovation" and b."Innovation vouchers for ICT".
- February 2014 - July 2014: Italian Authority for Electricity and Gas, External Consultant in the project "Affordability and social tariffs in gas and electricity consumption".
- Report on: "The families expenditure in energy and the Italian benefits programme", (with R. Miniaci and C. Scarpa).
- January 2012 - July 2012: ETIFOR (<http://www.etifor.com/en>), External Consultant in the

definition of the certification process to obtain the carbon footprint from the programme beta-NEUTRAL.

May 2010 - January 2011: AATO (Local Water regulator) in Cremona - "Economic analysis of the water service in the local area of Cremona: regulation of the private firms operating in the area; tariffs' design and affordability issues; tariffs for wastewater treatments and environmental policy", (with C. D'Alpaos).

- January 2009 - March 2009: Italian Authority for Electricity and Gas, External Consultant in the project "Affordability and social tariffs in gas consumption".

Report on: "The design of social tariffs for the Italian gas sector", (with R. Miniaci and C. Scarpa).

November 2008 - December 2008: The World Bank - External Consultant in the project: "Affordability in public utility services: an analysis of distributive impacts in Western Africa", Washington, (with R. Miniaci and C. Scarpa).

- February 2005 - June 2006: Veneto Region - External Consultant in the research project: "Economic Analysis for the Water Integrated System in the Veneto Region".

Report on "Economic value of the water uses", (with G. Muraro, C. D'Alpaos, M. Moretto, C. Dosi).

- November 2005 - February 2006: The World Bank, External Consultant in the research project: "Restructuring the Serbian Infrastructure Sectors: Distributive Impacts", Washington, (with R. Miniaci and C. Scarpa).

- December 2004 - January 2005: Veneto Region, External Consultant to the staff in charge to design the "Tariffs for the wastewater treatments in the Fusina's Integrated Project", (with C. D'Alpaos).

July 2002 - February 2004: Veneto Region, External Consultant to the staff in charge to write down the proposal for the "Regional Law on Multiutility" in Veneto.

- December 2000 - February 2002: Italian Ministry of Environmental Policy, External Consultant for the "Revision of the National Tariff Method in the Water Sector".

Contribution to the Report (coordinated by L. Bardelli) on: "Proposal to the Italian Ministry of Environmental Policy for the Revision of the Water Tariff System". ("Proposta al Ministro dell'Ambiente e Tutela del Territorio di Revisione del D.M. 1 agosto 1996: Revisione del Metodo Tariffario Normalizzato per definire le componenti di costo e determinare la tariffa di riferimento del servizio idrico integrato").

- January - April 1997: STET-Telecom Italia, Centro Telecom San Salvador in Venice, External Consultant, Report on: "Privatisation of public utilities: the case of telecommunications", (with G. De Fraja).

LANGUAGE AND COMPUTER SKILLS

Languages:

Italian (mother tongue); English (fluent); Spanish (beginner); French (beginner); Russian (beginner).

Software packages:

Mathematica; STATA (basic); Latex; Office.

REFERENCES

- Professor Gianni De Fraja, University of Nottingham, gianni.defraja@nottingham.ac.uk
- Professor Stephen Martin, Purdue University, smartin@purdue.edu
- Professor Giancarlo Spagnolo, SITE - Stockholm School of Economics, spagnologianca@gmail.com

Padova: November, 17th, 2017

