Curriculum Vitae

João Paulo Torre Vieito

Chairman World Finance Conference

www.world-finance-conference.com

Dean School of Business Studies Polytechnic Institute of Viana do Castelo Portugal

1. EDUCATION

- PhD in Management Sciences, Finance specialization, Faculty of Economics, University of Porto. Thesis title: "Essays on Executive Compensation" (2008)
- Master in Finance, Catholic University of Porto (2001)
- Degree in Management, ISCTE (1993)

2. PRIZES AND HONOUR MENTIONS

Marquis Who Is Who In Higher Education in USA (2010)

3. EDUCATIONAL ACTIVITY IN HIGHER EDUCATION

3.1 PEDAGOGICAL EXPERIENCE IN FINANCE

Masters:

- Master of Marketing and Sales Management at the ISAG (2009/2010) -Subject: "Applied Finance Sales Management";
- Master of Logistics APNOR (2009/2010), edition of IPVC Subject: "Economics and Corporate Finance";
- Master of Management of Organizations APNOR (2009/2010), edition Porto Course supplements: "Resource Management" (I'm responsible for the Part related to the financial models of remunerating executives).

MBA and other Degrees

- Post Graduation in Management Fundação Instituto de Administração (FIA)
 Universidade de São Paulo (Brazil)
- MBA in Business Management Fundação Instituto de Administração (FIA), Universidade de São Paulo (Brazil)
- MBA in Finance, Tax and Accounting (2008/2009) where I taught the course the "Management and Executive Reward"
- Post Graduation in Finance (2006 and 2007 editions)
- Post Graduation in Finance and Banking (2008/2009 edition)

4. SCIENTIFIACTIVITIES

4.1. Projects

Coordinator of the "Observatório Inclusivo" at the ESCE, prepared by the Portuguese Association of Parents and Friends of the Citizen Mentally Retarded (APPACDM) - Viana do Castelo. ESCE aim was to support that institution, in the industry business district, to identify the opportunities and difficulties of integration of the mentally handicapped in the labour market.

Member of the ESCE group that participated in the development of the "Vale do Minho Digital".

4.2. Publications / Conferences / Books

- 1. Veito, João Paulo. (2009). Executives Como são (re) compensados. Escolar Editora, Portugal
- 2. Vieito, João Paulo and Maquieira, Carlos (2010). Finanças: Teoria e Práctica. Escolar Editora, (in press)

Publications with referee

- **1.** Vieito, João, Khan, Walayet (2010). Executive compensation and gender: S&P 1500 listed firms, Journal of Economics and Finance, Forthcoming
- **2.** Vieito, João, Khan, Walayet, Cerqueira, António and Brandão, Elísio (2009) Executive Compensation Is Different Across S & P Listed Firms? Quarterly Journal of Finance and Accounting, Vol 47 (4), 172 192.
- **2.** Vieito, John, Khan, Walayet, Cerqueira, and António Brandão Elysium (2009) Executive Compensation: NYSE and NASDAQ Listed Firms. Corporate Ownership & Control / Vol. 6 (3), Spring, Special Issue.
- **3.** Vieito, John Cerqueira, António Brandão, Elysium; Walayet Khan (2009) Executive Compensation: The Finance Perspective. Portuguese Journal of Management Studies, Vol. 14 (1), 5-34.
- **4.** Vieito, John, Ho, T.S. (2001). The Complex Financial Contracts Solution to Agency Problems: Analysis of Risk Sharing and Agency Rules Cost of Executive Stock Options. Master's Thesis in Finance, Catholic University.

Communications / presentations in national and international conferences

- 1. Vieito, João; Vieira, José Gonçalves. (1999) Influências Contextuais nas Trajectórias de Ensino dos Adolescentes Portugueses VII Congresso Anual da Sociedade Portuguesa de Estatística, Ofir, Actas do congresso, Esposende, Portugal.
- 2. Vieito, João (2008) Scale and Scope Economies- 18th Annual Conference of Association of Management/International Association of Management, San Antonio, Texas, 10 a 12 de Agosto, EUA.
- 3. Vieito, João; Cunha, Antero; Antunes, Jacinto; Vieira, José (2000, Junho) *Um Modelo Para a Marca Portugal. Working Paper* Universidade Católica Portuguesa Centro Regional do Porto, Portugal.
- 1. Vieito, João and Walayet, Khan (2007) Does Gender Matter in Executive Compensation? A Case of High Tech firms from NASDAQ. Financial Management Association International, Barcelona, May 30 to June, 1, Espanha
- 2. Vieito, João and Walayet (2007) Does Gender Matter in Executive Compensation? A Case of High Tech firms from NASDAQ. Financial Management Association International, July, 4-7, Hong Kong.
- 3. Vieito, João; Cerqueira, António; Brandão, Elísio and Khan, Walayet (2007) New vs. Old Economy: Trends and Determinants of Executive Compensation, Financial Management Association International, July, 4 7, Hong Kong.
- 4. Vieito, João; Cerqueira, António; Brandão, Elísio and Khan, Walayet (2008) Is Executive Compensation Different Across S&P Listed Firms? XVIII Luso-Spanish Conference on Management, February, 7 8, Porto, Portugal.
- 5. Vieito, João; Cerqueira, António; Brandão, Elísio and Khan, Walayet. Is Executive Compensation Different Across S&P Listed Firms? February, 27 to March 1, San Antonio, Texas, USA.
- 6. Vieito, João; Cerqueira, António; Brandão, Elísio and Khan, Walayet (2008) Trends and Determinants of Executive Compensation in NYSE, NASDAQ and AMEX Listed Firms, Eastern Finance Association meetings, St. Pete Beach, Florida, April 9 to 12, USA.

- 7. Vieito, João; Cerqueira, António; Brandão, Elisio e Khan, Walayet (2008) Executive Compensation: New vs. Old Economy and the Impact of NASDAQ Crash and Sarbanes Oxley Act. Financial Management Association Internacional, Praga, 4 a 6 de Junho, Chec Republic.
- 8. Vieito, João; Cerqueira, António, Brandão, Elísio and Khan, Walayet (2008) Executive Compensation: New Vs. Old Economy And The Impact of Nasdaq Crash And Sarbanes Oxley Act. 13th Annual Finsia Melbourne Centre for Financial Studies Banking and Finance Conference, Melbourne, Australia.
- 9. Vieito, João; Khan, Walayet (2008) Gender and Executive Compensation In S&P Listed Firms.13th Annual Finsia Melbourne Centre for Financial Studies Banking and Finance Conference, Melbourne, Australia.
- 10. Vieito, João; Khan, Walayet (2009). Executive Compensation in New and Old Economy Firms", Southern Finance Association Conference, Captiva Island, Florida, November, 18 to 21, USA.
- 11. Vieito, João and Khan, Walayet (2009) Gender and Executive Compensation, Captiva Island, Florida, November, 18 to 21, USA.
- 12. Vieito, João; Khan, Walayet (2010) Stock Exchange Mergers: The Impact on Portuguese Stock Market Efficiency, Midwest Finance Association Conference, Las Vegas, February, 26 to 28, USA.

3.3. Scientific Coordination

Coordination of scientific areas:

ince September 2005 - Scientific Coordinator of the areas of Finance and Accounting at the Academy of Sciences Institute for Companies Polytechnic Institute of Viana do Castelo.

Post Graduations/MBAs Coordination

2006 –Post Graduation in Finance

2006 - Post Graduation in Banking

2007 – Post Graduation in Finance

2007 - Post Graduation in Banking

2008/09 - Post Graduation in Iberian Taxation

2008/09 - Coordinator $\,$ of the evaluation and selection of the MBA in Tax, $\,$ Finance and Accounting promoted by CCAM $\,$

2009/10 – Post Graduation in Finance and Banking

Scientific Coordinatotf of the Master in Logistics - APNOR (IPVC)

Member of the Organizing Committee of the Scientific Congress international finance (Program Committee):

- 2005 Annual Conference of the Financial Management Association International (FMA), 8 to 11 June 2005, Siena Italy.
- 2006 Annual Conference of the Financial Management Association International (FMA), 7 to 11 June 2006, Stockholm Sweden.
- 2006 Annual Conference of the Financial Management Association International (FMA), 6 to 11 October 2006, Utha USA
- 2007 Financial Management Association International (FMA) European Conference, 30 May to 1 June, Barcelona, Spain
- 2007 Financial Management Association International (FMA) Annual Conference, 17 to 20 October, Orlando, USA
- 2007 Financial Management Association International (FMA) Annual Conference, 17 to 20 October, Orlando, USA
- 2007 Midwest Finance Association Annual Conference 21 to 24 March, Minneapolis, USA
- 2008 Financial Management Association International (FMA) European Conference, May 30 to June 1, Dallas, USA
- 2008 Financial Management Association International (FMA) Annual Conference, 8 to 11 October, Texas, USA)
- 2008 Financial Management Association International (FMA), European Conference, 4 to 6 June, Prague, Czech Republic
- 2008 Midwest Finance Association Annual Conference, 27 February to 1 March, San Antonio, Texas, USA
- 2008 Eastern Finance Association Annual Conference, 9 to 12 April, St Petersburg Florida, USA
- 2008 Southern Finance Association Annual Conference, $19\ to\ 22$ November, Key West, Florida, USA
- 2009-Eastern Finance Association Annual Conference, 29 April to 2 May, Washington, USA

- 2009 Midwest Finance Association Annual Conference, 4 to 7 March Chicago, USA
- 2009 Financial Management Association International (FMA) European Conference, 3 to 5 June, Turin, Italy
- 2009 Financial Management Association International (FMA) Conference, 21 to 24 October, Reno, Nevada, USA
- 2009 Financial Management Association International (FMA) Conference, 6 to 8 May, Xiamen, China
- 2009 Southern Finance Association Conference, 18 to 21 November Captiva Island, Florida, USA
- 2009 Eastern Finance Association 45th Annual Conference, 29 April to 02 May, Washington, USA
- 2010 Financial Management Association International (FMA) European Conference, 9 to 11 June, Hamburg, Germany
- 2010 59th Midwest Finance Association Conference, 24 to 27 February, Las Vegas, USA

5 - MANAGEMENT / SUPPORT MANAGEMENT ACTIVITIES

Responsibility / Participation:

Since 26 October 2009 - Director of the School of Business Sciences of the Polytechnic Institute of Viana do Castelo

From October 2005 to 26 October 2009 - Vice-President of the School of Business Studies - Polytechnic Institute of Viana do Castelo

2005 - Secretary of the Scientific Council of the School of Business Studies - Polytechnic Institute of Viana do Castelo

Since 3 October 2005 - Member of the Scientific Council of the School of Business Studies - Polytechnic Institute of Viana do Castelo

Since October 2003 - Member of the Pedagogical Council, School of Business Studies - Polytechnic Institute of Viana do Castelo

Since September 2008 - Scientific Director of the Masters of Logistics APNOR (Viana do Castelo)

Since 26 October 2009 - Member of the Management Board of the Institute Polytechnic Institute of Viana do Castelo