

Syllabus
Title of a Course
Global Diplomacy

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1. Course Description

a) Pre-requisites

This course does not require any prerequisites.

b) Abstract

This course explores how modern diplomacy and negotiation can effectively address seemingly “intractable” international conflicts and overcome barriers to agreement in civil wars, interstate conflicts, and in trade and finance. Each section of the course looks at a small number of abstract theoretical arguments or discussions, and a handful of more concrete applications of those theoretical ideas to specific historical episodes.

The course consists of the two educational elements. Theoretical part focuses on understanding, assessment, and application of various theoretical lenses for explaining bargaining strategies, processes and outcomes. It includes such fields as evolution of the institution of diplomatic norms and practices, the nature of bargaining “power” in international politics, basic game theoretic and rational choice accounts of negotiation, theory of conflict and conflict diplomacy. The second. Practical part includes foreign policy analysis practices, case studies and simulation games which allow students to advance and use their negotiation skills.

2. Learning Objectives

To give a student basic knowledge about the modern diplomacy and practice of negotiations.

3. Learning Outcomes

The student should know what is diplomacy and negotiations, why negotiations matter in world politics, why and how diplomatic relations differ from other political and social relations and have basic theoretical assumption about modern concepts of international diplomatic negotiations as well as negotiations skills.

4. Course Plan

The course will consist of 1 introduction lecture and on-line part based on the further Coursera resource: <https://www.coursera.org/learn/global-diplomacy?>

5. Reading List

c) Required

2. *Berridge G.R. Diplomacy and Negotiations. Theory and Practice. Palgrave Macmillan. 2015.*
3. G. R. Berridge and A. James, *A Dictionary of Diplomacy*, (2004)
4. R. Russell, ‘American Diplomatic Realism: A Tradition Practised and Preached by George F. Kennan’, *Diplomacy and Statecraft*, Vol. 11, No. 3, (November 2000), 159 -82.
5. J. Suri, ‘How do We Talk to One Another? The Future of Diplomacy’, *Global Brief Magazine* (Spring/Summer 2011), 14-8. < <http://jeremisuri.net/doc/2009/03/Diplomacy-Global-Brief-article-31-May-2011.pdf>

a) Optional

6. P. Kennedy, *The Parliament of Man: The Past, Present and Future of the United Nations*, (2007)
7. H. Nicolson, *The Congress of Vienna: A Study in Allied Unity: 1812-1822*, (2009)
8. D. Reynolds, *Summits: Six Meetings That Shaped the Twentieth Century*, (2008)

6. Grading System

Grading and Assignments: Your grade will be based on:

Midterm test: 50%

Final exam: 50%

7. Examination Type

Writing test based on the content of the on-line course

