

# Kiselev Dmitry

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## EDUCATION

National Research University Higher School of Economics Sep.2019–Now

*PhD student, Faculty of Computer Science*

National Research University Higher School of Economics Sep.2017–Jun.2019

*Master's program 'Financial Technologies and Data Analysis'*

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## WORK & EXTRACURRICULAR EXPERIENCE

Retentioneering Apr.2019–Now

*Head of ML department & Co-founder*

- Backend development and data processing pipelines
- ML models development and integration in production
- [Retentioneering Tools](#): open-source project development
- Research

App in the Air Sep.2018–Apr.2019

*Researcher, Department of Artificial Intelligence*

- Analytics for airlines: development of simulators, models and package for analysis
- Best-match recommender system: session logs parsing, model development and integration with internal ML platform
- Email parsing for itinerary data: development of submodule for parsed data check
- Retentioneering: open-source project for users` behavior and trajectories analysis

Tinkoff bank Apr.2018–Aug.2018

*Leading Web Analyst, Department of Direct Sales*

- Model development (client segmentation, predictive models)
- Research

Tinkoff bank Apr.2017–Apr.2018

*Web Analyst, Department of Direct Sales*

- Consumer`s behavior analysis (hypothesis mining, A/B testing)
  - Development of models for marketing
  - Improvement of user experience of web application / UX design
  - Project Management
  - Automatization of reporting
  - Optimization of processes
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## CONFERENCES

- D. Kiselev Prediction of new itinerary markets for airlines via network embeddings. 8th International Conference - Analysis of Images, Social networks and Texts (AIST 2019)
  - D. Kiselev Prediction of new itinerary markets for airlines via attributed network embeddings. The 9th International Conference on Network Analysis (NET 2019)
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## PERSONAL SKILLS

- Languages English – Advanced
- Technical Skills Machine Learning (Python), Deep Learning (pytorch), Statistical Analysis (R, Stata, Eviews), SQL, SAS, Spark, Hive, MS Office, Latex