

S.ABE 2020

INTERNATIONAL CONFERENCE
ON BEHAVIORAL ECONOMICS

CONFERENCE PROGRAMME

22-26 JULY 2020

ONLINE



HIGHER SCHOOL OF ECONOMICS
NATIONAL RESEARCH UNIVERSITY

[International Laboratory for Experimental and Behavioural Economics](#)

Summary programme

All meetings at Central European Summer Time (CEST)

time	Wednesday 22/07		Thursday 23/07		Friday 24/07		Saturday 25/07		Sunday 26/07	
	Session 1	Session 2	Session 1	Session 2	Session 1	Session 2	Session 1	Session 2	Session 1	Session 2
10:00	Welcome words									
10:30	Labor market		Risk preferences		Online experiments		Group decision making	Credence		
11:00										
11:30										
12:00	Individual choice		COVID: socioeconomic consequences	Behavior and market outcomes	Assisted decision making	Collective decisions	Social image	Mechanisms	Lab-in-the-Field	Political Economy
12:30										
13:00										
13:30	Taxation	Time preferences	Nudging	Behavioral Finance	Behavioural macro	Incentives	SABE board meeting	Context-dependent preferences	SABE general assembly	
14:00										
14:30										
15:00	Simon lecture: Marie Claire Villeval		Keynote talk: Simon Gaechter		Keynote Talk: Martin Kocher		COVID and social norms			
16:00										
16:30										
17:00	Ecological policies	Measurement of preferences	Global determinants of behavior	Morals and decisions	Equality and discrimination	Retirement	COVID roundtable			
18:00										
18:30										
19:00			Preferences and motivation		Networks					
19:30										
20:00										
20:30										
21:00										
21:30										
22:00										

Conference Programme

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WEDNESDAY, JULY 22

10:00 (UTC+2) **Welcome words**

Session # 1: Labor Market Behavior

- 10:30-12:00 (UTC+2)
1. **Barriers to Prisoners' Re-entry into Formal and Informal Labor Market** by *Taksaorn Phuchongpravech (Chulalongkorn University)*
 2. **Habit Formation and Trade Unions** by *Sven Hartmann (IAAEU - Trier University)*
 3. **The College Admissions Contribution to the Labor Market Beauty Premium** by *David Ong (Jinan University-University of Birmingham Joint Institute) - Chair*

Session # 2: Individual Choice

- 12:00-14:00 (UTC+2)
1. **The role of Cognition and Energy literacy in consumers' response to energy labels – insights from the Netherlands and China** by *Shutong He (Vrije Universiteit Amsterdam, Institute for Environmental Studies)*
 2. **Predicting choice averse and choice loving behavior in a field experiment with actual shoppers** by *David Ong (Jinan University-University of Birmingham Joint Institute)*
 3. **Information Avoidance, Selective Exposure, and Fake(?) News- a Market Experiment** by *Katharina Momsen (University of Innsbruck)*
 4. **Eliciting Consequentiality in Stated Preference: A Discrete Choice Experiment on Urban Green** by *Ewa Zawajska (University of Warsaw) - Chair*

Session # 3: Time Preferences

- 14:00-16:00 (UTC+2)
1. **Eliciting time preferences with Continuous MPL** by *Prissé Benjamin (University Loyola Andalucía)*
 2. **You Are Not in the Army Now! A Field Study on the Impact of a Preparation for Civilian Life Program on Young Soldiers** by *Eyal Lahav (The College of Management Academic Studies, Rishon Le'zion)*
 3. **An economist and a psychologist form a line: What can imperfect perception of length tell us about stochastic choice?** by *John Smith (Rutgers University-Camden)*
 4. **Constant Discounting, Temporal Stability and Dynamic Consistency in Denmark: A Longitudinal Field Experiment** by *Morten Lau (Copenhagen Business School) - Chair*

Session # 4: Taxation

- 14:00-16:00 (UTC+2)
1. **The Bright Side of Tax Evasion** by *Wladislaw Mill (University of Mannheim)*
 2. **How Revenue Earmarking Can Make a Carbon Tax Ineffective** by *Manuel Grieder (Zurich University of Applied Sciences (ZHAW))*
 3. **Social Preferences and Social Curiosity** by *Weiwei Tasch (University of Pennsylvania)*
 4. **The Impact of Tax Knowledge and Budget Spending Influence on Tax Compliance** by *Behnud Mir Djawadi (Paderborn University) - Chair*

Keynote talk: the Simon Lecture

16:00 (UTC+2) **Teaching and learning social norms** by *Marie Claire Villeval (University of Lyon)* [abstract](#)
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Session # 5: Ecological Policies

18:00-20:00
(UTC+2)

1. **An experimental analysis of the effects of imperfect compliance on technology adoption** by Lidia Vidal Meliá (Universitat Jaume I)
2. **To Mask or Not to Mask: An Experiment on Willingness to Pay for PPE Across 12 States** by Lucy Gillespie (University of Pittsburgh)
3. **Associations, propositions, and the acceptance of a novel food technology: how the interplay between implicit and explicit attitudes offers insight into consumer evaluations of cultured meat** by Baum Chad M. (Institute of Food and Resource Economics, Bonn University)
4. **CO2-Emission Reduction – Real public good provision in the laboratory by large groups** by Heike Hennig-Schmidt (Higher School of Economics, Moscow, and Bonn University) - Chair

Session # 6: Measurement of Preferences

18:00-20:00
(UTC+2)

1. **Payment and policy consequentiality in dichotomous choice contingent valuation: Experimental design effects on self-reported perceptions** by Ewa Zawajska (University of Warsaw)
2. **The Decision to Check in Multi-Alternative Choices and the Limited Sensitivity to Default** by Yefim Roth (University of Haifa)
3. **To Pay or not to Pay: Measuring Risk Preferences in Lab and Field** by Diego Jorrat (University Loyola)
4. **Risk Perception, Emotions, Trust and Risky Decision Making under the Coronavirus Crisis: A Field Study among Health Care Professionals** by Shosh Shahrabani (The Max Stern Yezreel Valley college) - Chair

THURSDAY, JULY 23

Session # 7: Risk Preferences

10:00-12:00
(UTC+2)

1. **The Non-Parametric Measurement of Risk Preferences: a Bayesian Approach** by Thibault Richard (ENS Paris-Saclay)
2. **What Do Lab Experiments Tell Us About the Real World? The Case of Lotteries with Extreme Payoffs** by Raman Kachurka (University of Warsaw)
3. **Choose of Economic Strategies, Ambiguity and Risk Attitude: An Exploratory Investigation** by Alexander Neverov (RANEPA)
4. **Socially Embedded Risk Taking** by Daniel John Zizzo (University of Queensland) - Chair

Session # 8: Behavior and Market Outcomes

12:00-14:00
(UTC+2)

1. **An Index of Competitiveness and Cooperativeness for Normal-Form Games** by Giang Tran (Maastricht University, Université Libre de Bruxelles)
2. **Public Subsidies and Cooperation in R&D. An experimental analysis** by Marco Stimolo (University of Campania "Luigi Vanvitelli")
3. **Competition, reputation and feedback in health care markets: Experimental evidence** by Thomas Rittmannsberger (University of Innsbruck)
4. **Entrepreneurs and Scientists: Capturing the Commodity Market through the Resource Market** by Marina Ryzhkova (Tomsk State University, Tomsk Polytechnic University) - Chair

Session # 9: COVID: Socioeconomic Consequences

12:00-14:00
(UTC+2)

1. **How Does the COVID-19 Outbreak Affect People's Expectation about the Macroeconomy?** by King King Li (Shenzhen University)
2. **Risk Taking during a Global Crisis: Evidence from Wuhan** by Tobin Hanspal (WU Vienna)
3. **Wellbeing During the Covid-19 Outbreak: Evidence from Malta** by Marie Briguglio (University of Malta)

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4. **Has COVID made us more selfish or selfless? Surely more attentive. Some Results from A Methodological Solution to bring the Lab on the Web** by Daniela Di Cagno (University of Rome) - Chair

Session # 10: Nudging

- 14:00-16:00
(UTC+2)
1. **How do Gamified Quantified Self Experiences increase Physical Activity and Well-being? Competitive, Collaborative and Coopetitive Treatments** by Elaine Marie Grech (University of Malta)
 2. **All by myself? Testing descriptive social norm-nudges to increase flood preparedness among homeowners** by Jantsje M. Mol (Vrije Universiteit Amsterdam)
 3. **Guiltng groups through nudge tactics (social comparisons) to behave cooperatively. Does it work?** by Magda Osman (Queen Mary University of London)
 4. **Cancer screening invitations in the developing world** by Armenak Antinyan (Zhongnan University of Economics and Law/CERME, University of Venice "Ca'Foscari") - Chair

Session # 11: Behavioral Finance

- 14:00-16:00
(UTC+2)
1. **Ambiguity, Prudence and Optimal Portfolio** by Fabio Girardi (Bocconi University, Goethe University)
 2. **Wide framing disposition effect: An empirical investigation** by Giovanni Burro (University of Warwick)
 3. **The impact of naive diversification on a behavioral investment portfolio in the Russian stock market** by Nikita Redkin (Tyumen State University)
 4. **Complexity of forecasting and coordination in experimental markets with different horizons** by Aleksei Chernulich (NYUAD) - Chair

Keynote talk

- 16:00 (UTC+2) **Why do people follow rules?** by Simon Gaechter (University of Nottingham) [abstract](#)

Session # 12: Global Determinants of Behavior

- 18:00-20:00
(UTC+2)
1. **Norms in Exceptional Environments** by Weiwei Tasch (University of Pennsylvania)
 2. **Power and Cooperation: A Meta-Analytic Review of Economic Games and Distributive Negotiations** by Annika Nieper (Vrije Universiteit Amsterdam)
 3. **Decision-Making: Behavioral Economics Beyond Laboratory Experiments and Existing Field Studies** by Hugh Schwartz (Independent Researcher)
 4. **Cognitive skills, strategic sophistication, and life outcomes** by David Gill (Purdue University) - Chair

Session # 13: Morals and Decisions

- 18:00-20:00
(UTC+2)
1. **Seeing Moral Transgressions** by Fiona tho Pesch (Max-Planck-Institute for Research on Collective Goods)
 2. **A correlational investigation of personal values associated with prosocial decisions** by Renata M. Heilman (Babes-Bolyai University)
 3. **When You Can't Tube... Impact of a Major YouTube Outage on Rapes** by M. Amelia Gibbons (University of Wisconsin-Madison)
 4. **The Effect of Unfair Chances and Gender Discrimination on Labor Supply** by Nickolas Gagnon (Maastricht University)
 5. **When Linda meets Preeti: The Validation of Behavioral Biases in India** by Nicholas Calbraith Owsley (Busara Center for Behavioral Economics) - Chair

Session # 14: Preferences and Motivation

- 20:00-22:00
(UTC+2)
1. **Disentangling Empathy from the Trust Game** by Mark Pingle (University of Nevada)
 2. **Preferences for Autonomy in Pay** by Elena Pikulina (University of British Columbia)
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3. **How can Prosocial Incentive Keep Motivating Workers? Use Self-Chosen Goal as a Tool** by *Yuxin Su (Claremont Graduate University)*
4. **On the Experimental Identification of Altruism in Normal-Form Games** by *Christian Alcocer (Xavierian University)*
5. **“Claim and Promise” in a One-Shot Gift-Exchange Game** by *Marco Palma (Texas A&M University) - Chair*

FRIDAY, JULY 24

Session # 15: Online Experiments

- 10:00-12:00
(UTC+2)
1. **Financial Decision Making of Young People in China: An Online Experiment** by *King King Li (Shenzhen University)*
 2. **Does online fundraising increase charitable giving? A nationwide field experiment on Facebook video fundraising** by *Maja Adena (WZB Berlin Social Science Center)*
 3. **Time discounting and charitable giving in times of crisis** by *Ann-Katrin Kienle (University of Applied Sciences of the Grisons)*
 4. **Price dispersion in Internet sales: data from an online marketplace contradict lab experiments** by *Marina Sandomirskaia (HSE University) - Chair*

Session # 16: Assisted Decision Making

- 12:00-14:00
(UTC+2)
1. **The Effect of Self-Control on Borrowing** by *Jana Hamdan (Humboldt University Berlin and DIW Berlin)*
 2. **Do women always behave as corruption cleaners?** by *Tatyana Zhuravleva (Higher School of Economics, Saint Petersburg)*
 3. **Protection Motivation and Planned Behavior in the use of Location-Based Mobile Apps** by *Nuria Rodriguez Priego (Autonomous University of Madrid)*
 4. **Trust and go! A digital trust matching tool for bank clients and counsellors** by *Julia Pitters (IUBH - University of Applied Sciences Germany) - Chair*

Session # 17: Collective Decisions

- 12:00-14:00
(UTC+2)
1. **Conformism of Minorities** by *Fabian Bopp (Paderborn University)*
 2. **Need and Responsibility** by *Alexander Max Bauer (University of Oldenburg)*
 3. **Endogenous Game Choice and Giving Behavior in Distribution Games** by *Emin Karagözoğlu (Bilkent University)*
 4. **Other-Regarding Preferences and Incentives in the Societal Context** by *Jenny Kragl (EBS Universität für Wirtschaft und Recht) - Chair*

Session # 18: Behavioural Macro (session in memory of John Tomer)

- 14:00-16:00
(UTC+2)
1. **The Dynamics of Debt-To-GDP Expectations** by *Tobias Rötheli (University of Erfurt)*
 2. **The Styles of Work with Economic Information: The Results of An Experimental Study** by *Fedor Golubev (RANEPA)*
 3. **Stability of risk preferences: New evidence from developed and developing countries** by *Edwin Ip (University of Exeter)*
 4. **Understanding Rational Herding and Rational Greed and Business Cycles in the Real World of Asymmetric Information, Self-Regarding Preferences, and Decision-Making Heuristics** by *Morris Altman (University of Dundee School of Business) - Chair*

Session # 19: Incentives

- 14:00-16:00
(UTC+2)
1. **The Impact of Rankings on the Competition for managerial Talent** by *Anna Ulrichshofer (University of Innsbruck)*
 2. **Grading Effects on Student Effort: The Role of Targets, Beliefs, and Explanatory Styles** by *Liudmila Galiullina (Maastricht University)*

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3. **Protecting the Ego: Motivated Information Selection and Updating** by *Alessandro Castagnetti (Warwick University)*
4. **Spillovers from Incentive-Schemes on Distributional Preferences and Expectations** by *Marcus Giamattei (Bard College Berlin) - Chair*

Keynote talk

16:00 (UTC+2) **Cooperation in the wild** by *Martin Kocher (Institute for Advanced Studies)* [abstract](#)

Session # 20: Equality and discrimination

- 18:00-20:00 (UTC+2)
1. **Learning about Ethnic Discrimination from Different Information Sources** by *Darya Korlyakova (CERGE-EI)*
 2. **Rank Reversal Aversion, Inequality Aversion, and Fairness in Distributive Preferences** by *Anabel Belaus (National University of Cordoba, Argentina)*
 3. **Is Female Competitiveness Influenced by Gender Identity?** by *Gahye Rosalyn Jeon (Georgia State University)*
 4. **Option to Cooperate Increases Women's Competitiveness and Closes the Gender Gap** by *Mary Rigdon (Rutgers University) - Chair*

Session # 21: Retirement

- 18:00-20:00 (UTC+2)
1. **Nudging Towards Retirement Investment Behavior: An Italian Perspective** by *Giulia Sesini (Università Cattolica Del Sacro Cuore)*
 2. **Inconsistent Retirement Timing** by *Christoph Merkle (Aarhus University)*
 3. **Decision-Making in Defined Contribution Pension Plans: The Case of Israel** by *Ravit Rubinstein-Levi (Ben-Gurion University of the Negev)*
 4. **Bounded Rationality, Re-optimization, and Retirement Timing** by *Hyeon Park (Manhattan College) - Chair*

Session # 22: Networks

- 20:00-22:00 (UTC+2)
1. **Can we talk our way to equity and efficiency?** by *Prithvijit Mukherjee (Utah State University)*
 2. **The Framing of Information and Effective Enforcement Mechanisms** by *Anastasia Buyalskaya (Caltech)*
 3. **Decentralized Matching with Transfers: Experimental and Noncooperative Analyses** by *Wu Jiabin (University of Oregon)*
 4. **Information Aggregation in Social Networks** by *Svetlana Pevnitskaya (Florida State University) - Chair*

SATURDAY, JULY 25

Session # 23: Group Decision Making

- 10:00-12:00 (UTC+2)
1. **Stuck in the Wisdom of Crowds: Majority Rule or Maximum Confidence?** by *Yunwen He (Tsinghua University)*
 2. **Social Status and public spiritedness in representation: Experimental evidence from Borneo** by *N.Izzatina Abdul Aziz (National University of Malaysia)*
 3. **Better stay vague when you promise** by *Ann-Kathrin Koessler (University of Osnabrück)*
 4. **Representation, Peer Pressure, and Punishment in a Repeated Public Goods Game Experiment** by *Doruk Iris (Sogang University) - Chair*

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Session # 24: Credence

10:00-12:00
(UTC+2)

1. **Smooth-faced expert-sellers: Gift exchange in markets for credence goods** by *Evert Reins (University of Neuchâtel)*
2. **The impact of voting rules and communication in groups on the violation of norms: Theory and evidence from the laboratory** by *Yuriy Timofeyev (Higher School of Economics, Moscow)*
3. **Comparing two risk measures to predict Alameda Seven health behaviors and health outcomes** by *Donata Bessey (Yonsei University)*
4. **Double cheating game** by *Alexis Belianin (National Research University Higher School of Economics) - Chair*

Session # 25: Social Image

12:00-14:00
(UTC+2)

1. **Loss Aversion in Social Image Concerns** by *Vasilisa Petrishcheva (University of Düsseldorf)*
2. **Gossip Increases Honesty due to Reputational Concerns** by *Annika Nieper (Vrije Universiteit Amsterdam)*
3. **Social Closeness matters for Peer Effects** by *Sator Georg (University of Vienna)*
4. **Who continues to print photographs in the digital era? How the Big Five Model and Reinforcement Sensitivity Theory predict different amateur photographic behaviour** by *Marina Shmayger (City University of London) - Chair*

Session # 26: Mechanisms

12:00-14:00
(UTC+2)

1. **The grading effects on student effort: a lab experiment** by *Liudmila Galiullina (Maastricht University)*
2. **Trade Contingencies in Renegotiable Contracts** by *Matthew Walker (Durham University, UK)*
3. **Connection between elections and state exam results: case of Ekaterinburg's polling stations** by *Dmitry Gladyrev (Ural Federal University)*
4. **Does a Whistleblowing Policy Translate into more Whistleblowing Behavior: An Experimental Study** by *Sabrina Plajß (University Paderborn) - Chair*

Session # 27: Context-dependent Preferences

14:00-16:00
(UTC+2)

1. **On subscriptions traps and pigeonholing - a novel application of salience theory** by *Frieder Neunhoeffer (University of Amsterdam, Ca' Foscari University Venice)*
2. **Excuse-Driven Present Bias** by *Marc Kaufmann (Central European University)*
3. **Impression Management Strategies of Female Executives: Insights from Texts** by *Nur Yaldiz (University of Stavanger)*
4. **Reference points and information preferences: experimental evidence** by *Noemi Peter (University of Groningen) - Chair*

Session # 28: COVID and Social Norms

16:00-18:00
(UTC+2)

1. **The effect of norm-based messages on reading and understanding COVID-19 pandemic response governmental rules** by *Tatiana Celadin (IMT School for Advanced Studies Lucca)*
2. **Exposure to the Covid-19 pandemic and generosity** by *Antonio Alfonso Costillo (Universidad Loyola Andalucía)*
3. **Does the COVID-19 pandemic increase or decrease pro-sociality and does it shift donations towards more local causes?** by *Julian Harke (WZB)*
4. **Determinants of the Financial Contribution to the NHS: the case of COVID-19 Emergency in Italy** by *Cinzia Castiglioni (Università Cattolica del Sacro Cuore di Milano) - Chair*

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SUNDAY, JULY 26

Session # 29: Political Economy

10:00-12:00
(UTC+2)

1. **Moral transgressions by groups: What drives individual voting behavior?** by Florian Kerzenmacher (University of Innsbruck)
2. **Are the Losers of Communism the Winners of Capitalism? The Effects of Repression on (economic) Well-Being in East Germany** by Deter Max (Wuppertal University)
3. **Can ATMs Get Out the Vote? Evidence from a Nationwide Field Experiment** by João Pereira dos Santos (Nova SBE)
4. **Syrian Civil War Victims Trust Each Other, but punish when and whomever they can** by Nicklisch Andreas (University of Applied Sciences of the Grisons) - Chair

Session # 30: Lab-in-the-Field

12:00-14:00
(UTC+2)

1. **Better a Woman than a Skilled Man? Two Field Experiments on Gender-Based Discrimination in the Childcare Market** by Walter Christian (University of Vechta)
2. **Target the Two: A Lab-in-the-Field Experiment on Creative Paths** by Elena Manzoni (University of Verona)
3. **The Fast, the Furious and the Smart: an experimental study on the acceptability of smart contracts in the car insurance sector** by Chris Ouangraoua (Université Côte d'Azur)
4. **Looking at Creativity from East to West: Risk Taking and Intrinsic Motivation in Socially and Culturally Diverse Countries** by Giuseppe Attanasi (Université Côte d'Azur) - Chair

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