

# Dina Iakovleva

## Contact information

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## Brief information

- Expert in operations with diversified international working experience in analytics and marketing of different spheres.
- Specialist in Simple and Multiple Regression, Regression Discontinuity Design.
- Development of scenarios and forecasts based on big data. Specialized in MS Excel, experienced in STATA, VBA, SQL, Python, R language.
- Well skilled in Evaluation Data Analysis by a software (Orange).
- Understanding of European Gas market and its infrastructure
- Understanding of oil and gas production, treatment and supply chain from well to end-user
- A 7 years' experience in import, transportation and trading of natural gas.
- Competence in 3 foreign languages, including professional terminology in natural gas and power, oil and gas industry.

## Education

2017-2019	National Research University - Higher School of Economics (HSE) Applied Statistics with Network Analysis. Honors degree, master.
2008 – 2012	National Research University - Higher School of Economics (HSE) Management program. Honors degree, bachelor.
2006 – 2009	Educational Center of Computer Science. Honors degree. IT. Specialization: «Web Applications Development by Visual Studio». Creation and administration of data bases by MS SQL Server and related web applications.

## Work experience

2017 – present time	Senior Content Analyst Thomson Reuters (Markets) SA Moscow Branch (Moscow, Russia) Refinitiv SA Moscow Branch (Moscow, Russia) since 01.10.2018 <i><u>Key responsibilities:</u></i> <ul style="list-style-type: none"><li>• maintain clients relationships;</li><li>• writing reports and researches on natural gas area (Russian and European markets);</li><li>• quantitative and qualitative analysis of different subjects in natural gas area;</li><li>• building-up analytical databases to provide analytical information;</li><li>• cooperation with developers to create databases, build processes on updates and algorithms.</li></ul>
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2016 – 2017	<p>Senior Expert Akfel Commodities (Istanbul, Turkey). Natural Gas Strategic Business Unit</p> <p>The largest non-governmental market share in Turkey, with an annual trading volume of over 70 TWh. Infrastructure services for oil and gas and renewable energy projects, including design, engineering, consulting, construction, manufacturing, operation and maintenance in developing markets, such as Turkey, MENA, Gulf and CIS countries.</p> <p><u>Key responsibilities:</u></p> <ul style="list-style-type: none"> <li>• monitoring and forecasting of client’s consumption and contract prices;</li> <li>• monitoring of Turkey Natural Gas market documentation and its quantitative indicators;</li> <li>• key responsibilities of Reporting and Monitoring Expert Akfel Gaz A. Ş. (see below)</li> </ul>
2013 – 2016	<p>Reporting and Monitoring Expert Akfel Gaz A. Ş. (Istanbul, Turkey)</p> <p>Import of Russian natural gas to the Republic of Turkey. (2,25 bcm, about 5% of the total gas import of Turkey); natural gas trading.</p> <p><u>Key responsibilities:</u></p> <ul style="list-style-type: none"> <li>• execution of daily operations on natural gas supply to the customers;</li> <li>• monitoring and reporting on company’s internal gas statements;</li> <li>• monitoring and reporting on the Turkish, Russian and European natural gas markets;</li> <li>• forecasting of the natural gas price and gas consumption in Turkey;</li> <li>• operations in the Electronic Natural Gas Bulletin Board;</li> <li>• administration of the internal document management system;</li> <li>• development of the work tools for internal reporting by MS Excel;</li> <li>• interaction with the Thomson Reuters base;</li> <li>• translation of internal documentation;</li> <li>• calculation of the Off-spec gas quantities;</li> <li>• natural gas invoicing;</li> <li>• understanding of the LNG operations.</li> </ul>

Foreign languages

Russian	Native
English	Fluent, professional terminology in natural gas and power, oil and gas industry;
Turkish	Fluent, professional terminology in natural gas and power;
French	Intermediate