APPROVED by HSE University Academic Council Minutes No. 7, dated June 24, 2022

## Profile of the Academic Discipline: Management

- 1. Management studies and their progress. History of management thought. Contemporary trends in theoretical and methodological developments in management.
- 2. Theory of management.
- 3. Historical development of management systems. Comparative analysis of control systems in diverse sociocultural and political contexts.
- 4. Management of economic systems, including its principles, forms and methods of implementation. Theory and methodology for management of change in economic systems.
- 5. Development of theoretical foundations and methods of management theory and decision-making in social and economic systems. AI systems for the support of managerial decision-making.
- 6. Methods and criteria for evaluating management systems' efficiency. Performance-based management.
- 7. Nature, structure and distinctive features of public (state and municipal) administration; key trends and areas of development.
- 8. State management of social and economic processes. State policy, mechanisms, methods and technologies for the development of state policy and its implementation in various historical conditions and countries.
- 9. Organization as control object. The organization theory. Structures of organizational management. Organizational changes and development. Organization's life cycle.
- 10. Designing organizational management systems. Business processes: process design methodology and optimization models. Network organization models. Information and analytical support for the management of organizations.
- 11. Organizational behaviour. Leadership in organizations. Incentives. Conflict management. Organizational culture.
- 12. Corporate governance. Forms and methods of corporate control. Management of corporate value.
- 13. Corporate social responsibility. Social and environmental responsibility of business. Managing an organization's sustainable growth.
- 14. Strategic management, methods and forms of its implementation. The organization's business models. Corporate strategies. Strategic resources and organizational abilities of a company.
- 15. Organizational management in the context of international business. Management of an international companies/firms. International business strategies. International alliances and networks of firms.
- 16. Project management theory and methodology. Processes, methods, models and tools for project and programme management.

- 17. Organization's risk management.
- 18. Operations management. Production systems management. Managing operational efficiency of companies and organizations.
- 19. Knowledge management: theory, methodology, technologies and in-house practices. Managing a conpany's intangible assets.
- Innovation management. Corporate innovative potential. Management of organizational and technological innovations. Cross-organizational forms of innovation management. Management methods for innovation ecosystems.
- 21. Concepts, forms and methods of strategic and operational marketing. Marketing technologies in company management: theoretical and applied aspects. Contribution of marketing in regards to the creation and management of intangible assets. Up-to-date models and methods of interaction with clients and consumers.
- 22. Logistics and supply chain management: theoretical and applied aspects. Cross-functional and cross-organizational logistics coordination. Operational logistics management.
- 23. Intellectual property management.
- 24. Theoretical and methodological foundations of human resources management. Economic and social tasks of HR management. HR management technologies.
- 25. International aspects in the field of HR management. Challenges of cross-cultural interaction and management of multicultural teams.
- 26. Formation, training and development of managers. Career and promotion management for administrative and managerial staff. Methods of incentivizing the activities of senior executives.
- 27. Organizational management in the context of digital transformation. Strategies and methods for digital business transformation.
- 28. Data management at the organizational level. Using AI and Big Data methods in management.
- 29. Theory and forms of entrepreneurship. Strategic and intra-company entrepreneurship. Social entrepreneurship.
- 30. Investment decision-making methods in organizations.
- 31. Theory, methodology and practices of anti-crisis management at the organization level. Development of anti-crisis management models.
- 32. Management accounting as an element of organizational management systems.
- 33. Managerial consulting: contents, forms and methods.
- 34. Management of organizations in the social sphere (culture, science, education, healthcare, etc.)
- 35. Theory and practice in the management of non-profit organizations.