

Position

Intern in Sales Department. Staffing services at Avanta Personnel (Adecco)

About the company

“Avanta Personnel” in Russia is a part of the Lugera Group, one of world’s leading providers of HR solutions. The company has a Dutch owner and is represented in 9 countries, offering its clients Permanent Staffing, Temporary Staffing, Payroll & Outsourcing.

Main figures:

- 50 offices around the globe
- 400+ internal staff
- 20,000+ temporary staff

“Avanta Personnel” is working under the brand name of Adecco as Lugera Holding acquired 100% of the shares of Adecco Russia and Adecco Ukraine in October 2016.

Your internship period there will coincide with the process of the company’s rebranding and transformation which is a unique opportunity for you to become a part of a dynamic team working at improving company’s profile and processes. You will be at the cutting edge!

Overall purpose:

- to get familiar with the marketing stages of HR Consulting and staffing services in International HR Consulting company
- to receive\broaden practical skills in sales and marketing of b2b products

Key responsibilities:

- support Senior Sales in daily sales & marketing process as well as preparation of product presentations, tender materials, lists of potential prospects etc.
- preparation of analytical materials, presentations and case studies;
- participation in internal meetings with other products/functions;
- business development with business associations, foreign consulates, other non-profit organizations to get leads and arrange different joint
- participation in the organization of different client and marketing events.

We are looking for:

- BA final year student / MA student / Postgraduate with focus on Economics, Management, HR, Marketing
- Basic knowledge of staffing products/services
- Active social media user
- Advanced user of MS Office
- Team player
- Ready for change, learning and development
- Communicative, creative, adaptable
- Proficiency in English

Application

Application on the website <https://stageinrusland.org/applicants/#posire>

In case of questions please contact Elena Agafonova eagafonova@nesorussia.com.

The internship is unpaid but a successful candidate is entitled to a one-time payment in the amount of €750.