# **Information Economics**

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#### **Nutshell**

- What is Information Economics?
  - Except that it is a part of Micro Theory no one can tell you significantly more.
  - Informally, just a collection of research areas where information plays a substantial role for the model's predictions.

## **Origins**

- Before 70's the only existing models were the ones with perfect information:
  - it was believed that adding asymmetric/imperfect information is not only complicated, but is also useless.
- Akerlof (the market for lemons) and Spence (signaling) provided important examples where information structure matters for the results.

#### **Current State**

- Now IE constitutes approximately half of Micro Theory and is its most active field.
- Within the course we will cover both the origins of this field, and it's currently active topics.

## **Course Syllabus**

## Adverse Selection/Asymmetric Information

- Lemon's Market
- Signaling & Screening
- Disclosure
- Moral Hazard

#### Information Transmission

- Cheap Talk and Reputation
- Bayesian Persuasion
- Global Games

## • Experimentation and Learning

- Clinical Trials and the Gittins Index
- Strategic Experimentation

# **Course Grading**

- ullet 3 HA = 15% of the grade,
- $\bullet$  Midterm = 40% of the grade,
- Final Exam = 45% of the grade.

### Miscellaneous Information

- Instructor: Aleksei Smirnov (homepage link)
  - Research Interests: Dynamic Games of Information Transmission, Learning and Reputation Building, Voluntary Disclosure
  - Office Hours: by appointment
- Textbook
  - There is no textbook for this course. For all the topics slides will be self-contained. For some selected topics links to the original papers/overview papers/additional notes will be provided.
- Prerequisites
  - To deal with some of the aforementioned models the knowledge of Bayes' Rule, Taylor Series, Normal Distribution and Poisson Process is required.